

**TB222580W**

**Reg. No : .....**

**Name : .....**

**BMS DEGREE (C.B.C.S.) EXAMINATION, MARCH 2023**

**2022 Admissions Regular & 2021 Admissions Supplementary / Improvement And 2020, 2019 And 2018 Admissions  
Supplementary**

**SEMESTER II - CORE COURSE ( INTERNATIONAL BUSINESS )**

**MS2B05B18 - ORGANIZATIONAL BEHAVIOUR**

**Time : 3 Hours**

**Maximum Marks : 80**

**Part A**

**I. Answer any Ten questions. Each question carries 2 marks**

**(10x2=20)**

1. Describe the practical applications of organisational behaviour.
2. Discuss the various cognitive functions like intelligence, creativity and problem solving.
3. List the importance of motivation in an organisational context.
4. List any three famous theories of motivation used in the present day work scenario.
5. What are the biological factors that help determine the human behaviour?
6. Name the major theories of emotional intelligence.
7. Describe the concepts of power and politics.
8. List two important behaviours of individuals composing a team.
9. List major types of groups that one would usually find in an organization.
10. Explain the factors influencing the climate of an organisation.
11. What is OD stand for? Define and explain the meaning of the term.
12. Differentiate Proactive and Reactive Change with examples.

**Part B**

**II. Answer any Six questions. Each question carries 5 marks**

**(6x5=30)**

13. Explain in detail the following characteristics of OB: (a) Organisational Behaviour is a Branch of Social Sciences and (b) A Body of Theory, Research and Application.
14. How does Organisational Behaviour as a field of study help in improving the ethical behaviour of employees and help balance their work-life conflicts?
15. In your own words, briefly explain Maslow's theory of motivation.
16. How does Personality and Perception influence the human behaviour?
17. What is learning? Explain any two learning theories you are familiar with.
18. "Most effective leaders show great concern for both the task and people". Comment on the validity of the statement.
19. Differentiate between team and groups in detail.
20. Write short notes on: (a) Define Organisational Culture and what are its components? and (b) Discuss the ways of spreading the Organisational Culture.
21. Write a short note on Impression Management and Defensive Behaviour.

### **Part C**

**III. Answer any Two questions. Each question carries 15 marks**

**(2x15=30)**

22. Write short notes on each of the following: (a) Custodial Model, (b) Autocratic Model, (c) Supportive Model, (d) Collegial Model, and (e) Other Models of OB.
23. Write notes and justify your answer with help of a hypothetical example on: (a) Herzberg's Hygiene Theory and (b) McGregor's Theory X and Theory Y.
24. 'Team building requires good communication skills- verbal, listening and others' - Explain.
25. Explain the following: (a) What is Power in an organisation and what does one mean by Dependency? (b) As part of power tactics, list and explain with examples the seven tactical dimensions or strategies used for same.