

**B. Sc. DEGREE (C.B.C.S.) EXAMINATION, MARCH 2023**  
**(2020 Admission Regular, 2019, 2018 and 2017 Admissions Supplementary)**  
**SEMESTER VI - CORE COURSE (PSYCHOLOGY)**  
**PY6CRT18 - MANAGING BEHAVIOR IN ORGANIZATIONS**

Time : 3 Hours

Maximum Marks : 80

**Part A**

**I. Answer any Ten questions. Each question carries 2 marks****(10x2=20)**

1. Explain how decision should be made according to Classical Decision Making Model?
2. Distinguish between Programmed and non-programmed decisions carried out in an organization with examples?
3. Explain the two important strategies adopted by the organization for employee empowerment?
4. Differentiate between Legitimate Power and Referent Power?
5. How an organization can keep culture Alive?
6. How employees can learn culture with the factor 'rituals' ?
7. Explain explicit and implicit coercion and brief how these two factors helps in overcoming resistance to change?
8. Define the term: Resistance to change?
9. Define stress and Organizational Stress?
10. What are the signs of stress in the workplace?
11. Define ethics? Enumerate any 5 important good ethics in workplace?
12. Explain the concept of Individualism with an example?

**Part B**

**II. Answer any Six questions. Each question carries 5 marks****(6x5=30)**

13. Explain different ways to overcome barriers to effective decision making.
14. Explain the 9 tactics by which power bases can be translated into specific actions in organizations?
15. Define organizational culture. What are the characteristics of culture?
16. How can we create a positive organizational culture?
17. What is a strong organizational culture and explain benefits of having a strong organizational culture?
18. Explain different strategies that can be adopted by an organization for overcoming resistance to change?
19. Enumerate Extra-organizational stressors and explain how each factors influences workplace stress?
20. Explain the causes of individual stress and group stress in an organization?
21. Explain ethical and unethical Behavior at Workplace and brief about Effects of unethical behavior in an organization?

**Part C**

**III. Answer any Two questions. Each question carries 15 marks****(2x15=30)**

22. Explain various techniques that have been developed in the area of group decision-making process?
23. Explain how employee participation works in an organization and brief about different forms of employee participation strategies followed by organizations?
24. Explain different OD interventions that helps an organization to improve its performance and effectiveness?
25. Explain the nature, concept and importance of social responsibility with examples?