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BACHELOR'S DEGREE (C.B.C.S) EXAMINATION, NOVEMBER 2024 2022 ADMISSIONS REGULAR

B.VOC A.M.S SEMESTER V - GENERAL VAM5G13TB22 - Corporate Communication

Time: 3 Hours Maximum Marks: 80

Part A

I. Answer any Ten questions. Each question carries 2 marks

(10x2=20)

- 1. Discuss the significance of understanding different contexts and levels of communication in a business setting.
- 2. Create a communication plan that outlines strategies for improving both verbal and nonverbal communication in a team setting.
- 3. Design a business communication training session that incorporates the principles of verbal communication and nonverbal cues.
- 4. What is the purpose of a communication plan?
- 5. What is one critical step you would include when creating a communication plan for a product launch?
- 6. How does effective communication enhance teamwork?
- 7. Name one essential detail that should be included in the minutes of a meeting.
- 8. Why is clarity important in business letters?
- 9. List three key elements of professional email communication.
- 10. Why is audience analysis important in presentation making?
- 11. How can a trainer make a workshop more engaging?
- 12. List the key steps in planning an effective corporate training workshop.

Part B

II. Answer any Six questions. Each question carries 5 marks

(6x5=30)

- 13. Describe a scenario in which effective communication led to business success.
- 14. Design a multi-level communication plan for a company introducing a new product
- 15. How can repetition be used as an emphasis strategy?
- 16. Define communication in the context of business.
- 17. Explain the core principles of written communication. How do these principles contribute to effective business communication?
- 18. Apply the principles of written communication to create a business memo regarding a policy update.
- 19. Describe key habits of good business writing, such as being audience-centered and maintaining a professional tone. Why are these habits essential in business communication?
- 20. Discuss the purpose of an organizational profile in business communication. What key information should be included to effectively represent the company?
- 21. Write sample minutes for a staff meeting discussing project updates.

Part C

III. Answer any Two questions. Each question carries 15 marks

(2x15=30)

22. Evaluate the ethical implications of using matching and mirroring techniques in business communication. When does it cross the line from rapport-building to manipulation?

- 23. Examine the role of reports in decision-making processes within an organization. How do different types of reports (informal, formal, analytical, etc.) serve different business functions?
- 24. Create a detailed proposal for a new project within an organization, including objectives, budget, and timeline.
- 25. Write a detailed business proposal for launching a new marketing campaign. The proposal should include background, objectives, strategies, budget, and expected outcomes.