

**BACHELOR'S DEGREE (C.B.C.S) EXAMINATION, MARCH 2025**  
**2018, 2019, 2020, 2021 ADMISSIONS SUPPLEMENTARY**  
**B.VOC F.P.T SEMESTER VI - GENERAL**  
**VFPT6G16B18 - Personality Development**

Time : 3 Hours

Maximum Marks : 80

**Part A**

**I. Answer any Ten questions. Each question carries 2 marks****(10x2=20)**

1. Define the visionary leader.
2. Compare successful leadership and effective leadership.
3. Who is a little professor?
4. State the meaning of blind self in Johari window.
5. Define the critical parent in TA.
6. "Stress is a neutral term"- comment.
7. Explain the term 'role ambiguity'.
8. Quote with example the avoidance strategy in conflict management.
9. Explain ABC analysis.
10. Recall the task list used in organizations.
11. What are the financial motivators?
12. Explain motivational factors.

**Part B**

**II. Answer any Six questions. Each question carries 5 marks****(6x5=30)**

13. Explain the different leadership styles based on attitude and behaviour.
14. Explain Likert's system of management.
15. Explain the benefits of understanding transactional analysis.
16. Describe the principles that can be applied to bring changes in self-awareness.
17. Explain the individual stressors which may result in occupational stress.
18. Explain the conflict episode or the different stages of conflict?
19. Describe the importance of time management in organizations.
20. Describe Vroom's expectancy theory of motivation.
21. Explain the term non-financial motivators.

**Part C**

**III. Answer any Two questions. Each question carries 15 marks****(2x15=30)**

22. "Leadership is situational"- discuss the statement.
23. What are psychological games? Why do people play psychological games in organizations? Discuss some methods of preventing these games.
24. Explain in detail the various sources of stress specifically related to the organizational environment.
25. Explain in detail the process theories of motivation.