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BACHELOR'S DEGREE (C.B.C.S.) EXAMINATION, FEBRUARY 2024 2021 ADMISSIONS SUPPLEMENTARY (SAY) SEMESTER V - GENERAL B.VOC S.W.D VSD5G09B18 - Entrepreneurship

Time: 3 Hours Maximum Marks: 80

Part A

I. Answer any Ten questions. Each question carries 2 marks

(10x2=20)

- 1. What are the various functions of marketing?
- 2. List out a few skills required for an entrepreneur.
- 3. Describe Fabian entrepreneur.
- 4. Define legitimacy of entrepreneurship.
- 5. What are the problems of women entrepreneurs?
- 6. Discuss the constraints in entrepreneurship development.
- 7. Explain any two skills required for an entrepreneur.
- 8. Explain post training phase.
- 9. Explain working capital.
- 10. Describe pre-feasibility study.
- 11. Define project selection.
- 12. Explain break even point.

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Part B

II. Answer any Six questions. Each question carries 5 marks

(6x5=30)

- 13. Distinguish between entrepreneurs and managers.
- 14. Describe various types of entrepreneurs according to Clarence Danhof.
- 15. Define women entrepreneurs. What are the scope of activities of women entrepreneurs?
- 16. Explain the non-economic factors affecting the growth of entrepreneurship.
- 17. Explain the follow-up phase and development phase of EDP.
- 18. Describe the contents and curriculum of EDP.
- 19. Describe different types of project.
- 20. Describe pre-feasibility study and feasibility study in project formulation.
- 21. Prepare a short note on the following terms; a) Project description b) Marketing plan

Part C

III. Answer any Two questions. Each question carries 15 marks

(2x15=30)

- 22. Define marketing. Explain various functions of marketing.
- 23. "Entrepreneur is the catalyst in the process of economic development." In the light of this statement, explain the role of entrepreneurship in economic development.
- 24. Recall the term EDP. Explain all the phases of EDP.
- 25. Enumerate the importance of project identification process and explain the constraints faced by an entrepreneur during this process.