

TB203680V

Reg. No :

Name :

INTEGRATED M.A . PROGRAMME IN SOCIAL SCIENCES - ECONOMICS EXAMINATION, NOVEMBER 2022

(2020 Admission Regular)

SEMESTER III - CORE COURSE (ECONOMICS)

EC03C13IM20 - PSYCHOLOGY FOR ECONOMICS

Time : 3 Hours

Maximum Weight : 30

Part A

I. Answer any Eight questions. Each question carries 1 weight

(8x1=8)

1. Explain the Perspectives on behaviour.
2. How does Vedanta explain about psychology?
3. Explain in detail Psychometric approach to intelligence.
4. What is Heredity?
5. Define Social Psychology.
6. What is a Group?
7. Define Learning.
8. Define Motivation.
9. Define Expected Utility.
10. Explain Certainty effect.

Part B

II. Answer any Six questions. Each question carries 2 weight

(6x2=12)

11. What are the subfields of psychology? Explain.
12. Write a note on the concept of emotional intelligence.
13. Explain the relationship between Attitude and Behaviour.
14. Explain Kelley's theory of causal attribution.
15. Explain the history of economic psychology.
16. Briefly explain the dynamic aspects of economic behaviour.
17. Explain reflection effect.
18. Evaluate the strategies and tactics of negotiation.

Part C

III. Answer any Two questions. Each question carries 5 weight

(2x5=10)

19. What do you mean by psychology? Explain the Emergence and relevance of psychology.
20. Write an essay on the Nature of personality, Biopsychosocial foundations of personality.
21. Explain the concept of group and their key components.
22. Evaluate in detail Certainty effect.