#### **Project Report**

On

# SUSTAINABLE FASHION AND CONSUMER BUYING BEHAVIOUR

Submitted

in partial fulfilment of the requirements for the award of the degree of

#### BACHELOR OF SCIENCE

in

#### **MATHEMATICS**

by

#### **GROUP 10**

ANITTA ELIZABETH K.S (AB20AMATO46), ANN JACOB (AB20AMAT047), ANOOPA K.M (AB20AMAT048), ANUPAMA ANILKUMAR (AB20AMAT049), APARNA C.S (AB20AMAT50)

Under the Supervision of NEENU SUSAN PAUL



DEPARTMENT OF MATHEMATICS AND STATISTICS
ST. TERESA'S COLLEGE (AUTONOMOUS)
ERNAKULAM, KOCHI - 682011
APRIL 2022

# ST. TERESA'S COLLEGE (AUTONOMOUS), ERNAKULAM



## CERTIFICATE

This is to certify that the dissertation entitled, SUSTAINABLE FASHION AND CONSUMER BUYING BEHAVIOUR is a bonafide record of the work done by Ms. ANITTA ELIZABETH K.S under my guidance in partial fulfillment of the award of the degree of Bachelor of Science in Mathematics at St. Teresa's College (Autonomous), Ernakulam affiliated to Mahatma Gandhi University, Kottayam. No part of this work has been submitted for any other degree elsewhere.

Date: 23-02-2023 Place: Ernakulam

Neenu Susan Paul
Assistant Professor,
Department of Mathematics,
St. Teresa's College(Autonomous),
Ernakulam.

Dr.Ursala Paul

Assistant Professor and Head, Department of Mathematics, St. Teresa's College(Autonomous), Ernakulam.

1:....

2: .....

**DECLARATION** 

I hereby declare that the work presented in this project is based on the orig-

inal work done by me under the guidance of Smt. NEENU SUSAN PAUL,

Assistant Professor, Department of Mathematics and Statistics, St. Teresa's Col-

lege(Autonomous), Ernakulam and has not been included in any other project

submitted previously for the award of any degree.

Ernakulam. GROUP 10

Date: 23-02-2023

iii

### ACKNOWLEDGEMENT

I take this opportunity to express my sincere gratitude towards Smt. NEENU SUSAN PAUL of the Department of Mathematics of St. Teresa's College who encouraged me to carry out this work. Her continuous invaluable and knowledgeable guidance throughout this study helped me to complete the work up to this stage. I will always be thankful to you in this regard. I also express my profound thanks to Smt. ROSMIN RAJU and Smt. BETTY JOSEPH of the Department of Statistics and all those who have indirectly guided and helped me in the completion of this project.

Ernakulam. GROUP 10

Date:23-02-2023

# Contents

	<b>CE</b> I	RTIFICATE	i
	DE	CLARATION	ii
	AC	KNOWLEDGEMENT	iv
	CO	NTENT	V
1	INT	RODUCTION	1
	1.1	OBJECTIVE	3
	1.2	DATA SOURCE	4
	1.3	DATA DESCRIPTION	4
		1.3.1 PRIMARY DATA	4
	1.4	LITERATURE REVIEW	4
	1.5	SIGNIFICANCE OF STUDY	6
	1.6	LIMITATION OF STUDY	6
2	ME'	THODOLOGY	8
	2.1	T-TEST	8
	2.2	CHI-SQUARE TEST	Ö
	2.3	PROPORTION TEST	10
3	DAT	ΓA ANALYSIS	13
	3.1	EXPLORATORY DATA ANALYSIS	13
		3.1.1 CHI-SQUARE TEST	16
		3.1.2 T-TEST	19
		3.1.3 PROPORTION TEST	20
4	RES	SULTS AND CONCLUSION	22
	4 1	FINDINGS	29

4.2 CONCLUSION	 23
REFERENCES	 24
ANNEXURE.	25

# Chapter 1

# INTRODUCTION

Fashion is a reflection of our lives. Since the beginning of humanity, clothing has existed. Initially the garment production was a slow process as it took long time to source the raw materials and the sewing was also done manually. As a result, people cherished their outfits and repaired them as much as possible before tossing them when they were literally rags. After the industrial revolution, majority of the production processes were done through machines and this considerably reduced the production time. The customers have a variety of choices at their fingertips, that too at lowest cost. To keep up with the latest trends, people started buying more and more clothes. These new behavior patterns of consumers have paved the path for fast fashion. Fast fashion was a big success and changed the face of the fashion business. Fast fashion refers to inexpensive, stylish clothing that is replicated immediately from runways to retail outlets to keep up with the latest trends. Because of globalization and technological advancements, fast fashion companies make their products using low-cost materials. But this had a drawback: Garment quality is being declined very easily. As a result, the clothes look faded, irregularly shaped and are worn out immediately. And the trends are changing so fast that the customers are forced to buy more and more clothes. Due to these reasons, the fashion industry has overtaken the oil industry as the second biggest polluter in the world. The amount of waste produced by the textile industry is enormous. Dumped textile waste occupies about 5% of all landfills in the world. Fast fashion items frequently go through rigorous chemical processes before they reach our hands, which contributes to the approximately 500,000 metric tonnes of microfiber pollution that ends up in the ocean. According to the UN Environment Programme (UNEP), the fashion industry is the second-biggest consumer of water and is responsible for about 10% of global carbon emissions.

Getting rid of our old clothes is becoming more of a problem as we continue to buy new ones. In the past, most people employed land filling and burning as methods to get rid of unwanted clothing. Burning clothing and other materials can result in the production of toxic gases like carbon dioxide, which can have a serious negative impact on both the environment and human health. There are many ways to reduce fashion's impact on the environment such as buy less, buy better quality items, think before throwing out old clothes, go for second hand clothes or opt for sustainable fashion. Redesigning old clothes, making secondhand purchases, reselling or thrifting them, etc. are ways to reuse and profit from old clothes. Reselling is a very good alternative to reducing waste in the fashion industry. Today's top brands have also introduced their own reselling programs. Consumers are quickly adopting resale options due to their price rather than their sustainability. Second-hand clothing is also a good method to avoid pollution. Second-hand clothing is not only more sustainable but also more affordable than branded ones. It has a huge positive social and environmental impact. Since it reduces the demand for manufacturing new garments. Second hand products and sustainable products are available at the market. Many websites and apps offer all kinds of second-hand options and sustainable products ranging from the cheapest to brand ones.

Sustainable fashion has become one of the most popular trends in the last decade. Sustainable clothes are those garments that are created and produced with consideration of the environmental and social impact that they may have throughout their product life cycle, such as using organic materials, eco-friendly production processes, and recycling. Sustainable fashion creates less waste and reduces CO2 and other greenhouse gas emissions. Usually, these are sold at higher prices due to the cost of materials and promotions.

Our study aims to investigate the relationship between the attitude of consumers based on their age, gender and place of residence towards sustainable clothing and their concern towards the environment. We have also analyzed various factors that influence the buying behavior of consumers. The Data were collected through an online survey among people of age group 15 to 75. A total of 286 responses were collected and analyzed. Statistical tools used for this study are T-test, the Chisquare test, and the Proportion test.

#### 1.1 OBJECTIVE

The aim of our study is to analyze the attitude of consumers towards sustainable fashion, based on their age and place of residence. Factors that influence the buying behaviour of a consumer is also examined. In the present study following objectives were considered:-

- 1. Do males and females follow the same method to dispose off their old clothes.
  - 2. Does the method of disposal of old clothes differ by area.
- 3. Is there a relationship between the concern towards the environment and age groups.
- 4. Relationship between awareness of sustainable fashion and concern towards environment.
- 5. Is there a relationship between the concern towards the environment and gender.
- 6. Does the proportion of males and females in awareness of sustainable fashion is the same.

7. Does the proportion of urban and rural in awareness of sustainable fashion is the same.

#### 1.2 DATA SOURCE

The data was collected by conducting an online survey among people of age group 15-17 from both rural and urban areas.

#### 1.3 DATA DESCRIPTION

The data is a primary data which included the various factors that influence the customers to buy new clothes depending on their age ,gender, and those who resides in urban and rural areas. Also the awareness of customers about sustainable clothing and their concern towards the environment is also examined. The questionnaire was circulated using Google form.

#### 1.3.1 PRIMARY DATA

Data was collected by circulating a Google form. A Google form containing 12 questions was designed to obtain information from the sample population. The sample of this study include consumers in the age group of 15 to 75. The variables under consideration were: The concern of consumers towards environment while shopping, the attitude of consumers of different age groups and residents toward sustainable fashion, the method adopted by consumers when it comes to the disposal of old garments.

#### 1.4 LITERATURE REVIEW

In 2021, Sofiya Miikulainen [4] had conducted a comparison between the attitude that young finish adults holds towards secondhand clothing and what would make them buy more cloth in secondhand. Buying second hand cloths and selling old cloths in secondhand to the next user, will reduce the unnecessary clothing waste and it is sustainable act towards environment. The study shows that young Finish consumers are holding positive attitudes towards secondhand clothing and are willing to change their buying habits and buy more secondhand clothes. They found that extending the life of clothing by nine months will reduce carbon, water

and waste footprints by 20-30 percent, it reduce the energy used to supply, launder and the disposal of clothing by 20 percent.

A study on Consumer attitudes towards sustainable and eco friendly strategies in fashion was done by Cherry Chong [3] in 2010. The study explores the sustainable issues in the fashion industry and the achievement of sustainable development by putting into application the eco friendly operational strategies as well as sustainable marketing strategies. The study shows that sustainable fashion could increase the marketing share of "green clothes", achieve a higher recycling rate and reduce the impact of pollution. The study pointed firstly that the a sustainable marketing strategy , which suggests production and promotion with sustainable issues of the re-design solution package has to be put into application. Secondly, in order to increase information credibility and availability , the research suggests using eco-labels that are required to be standardized in the fashion industries.

In 2021 Ezra Holstvoogd had conducted a study about the Factor that influence The purchase intention of sustainable product relating young consumers in the Netherlands [1]. The aim was to stimulate the sustainable apparel consumption in Netherlands. To obtain data they circulated an online questionnaire among the young consumers in Netherlands. Multiple linear regression and hierarchical linear regression were the methods used for data analysis. Through the study they found enough evidence to statistically prove that attitude, perceived environmental concern, a low aesthetic risk and willingness to pay premium have a positive influence on the purchase intension.

In 2016 Sarmily Sarkar had conducted a study for Consumer Perception and Preference in Bangladesh [2]. The study focused to understand the current situation of eco fashion and its position in the grassroots position in Bangladesh; and what does the local consumer thinks about it and to find out what will be the possible obstacles in the way of eco fashion to emerge in Bangladesh market. The possible solution for development and the kind of government help which can be expected. They conducted a survey to know their perception. The survey was held in Bangladesh. The survey mainly focused about Eco fashion, what the consumer prefer and their perception. In the studies they point out that the consumers of Bangladesh have lack of knowledge about Eco fashion especially those whose in-

come are low. Consumers are allowing that the price is high for sustainable cloths and will be out of their budget. The study says that this is because of lack of knowledge about sustainable fashion. Lack of knowledge and lack of attention is damaging the possibilities of eco fashion to emerge in Bangladesh fashion sector.

In 2022 [5] Doroteja Mandarić had conducted a study based on the Impact of Fashion Brand Sustainability on Consumer Purchasing Decision. The focus of this exploration was on consumer opinion towards the sustainability of fashion brands and how these opinion impact their purchasing opinions. The study's objective was to determine whether Croatian consumers shared the same attitudes and purchase behaviours as those identified in earlier studies. A study of 263 customers with purchasing power was undertaken to learn more about their perceptions, awareness of and attitude towards sustainability and eco-fashion. Using descriptive statistics and correlation analysis, the data acquired were examined. The findings imply that participants have a favourable viewpoint on fashion businesses' sustainability. There exist a positive correlation between the importance of fashion brand sustainability and consumer's decision. However, consumers rank the sustainability of a fashion brand or product as one of the least important considerations when making a purchase. This could imply that their positive attitude may not always be reflected in their actual purchasing behaviour.

#### 1.5 SIGNIFICANCE OF STUDY

Our study rests in its advocacy of environmentally friendly attire. We made an effort to inform people of their unintended environmental harm. We check to see if they are familiar with sustainable fashion. Do they dress in eco-friendly materials? Since wearing secondhand clothing is a component of sustainable fashion, the study identifies the characteristics that encourage the use of secondhand clothing as well as those that discourage it. The study examines public concern about the environment. Additionally, their shopping habits, including how frequently they shop and the factors they consider while purchasing clothing.

#### 1.6 LIMITATION OF STUDY

Due to time and other constraints, only 284 people participated in the study. The study is limited to a specific area ,so generalization is not possible. Statistical tests

such as T test, chisquare test and proportion where only done in the analysis part. Since the answer obtained were the personal choice of the respondents, it is possible that the data may or may not be biased.

# Chapter 2

# **METHODOLOGY**

#### 2.1 T-TEST

The Independent Sample T Test compares the means of two independent groups to determine whether there is statistical evidence that the associated population means are significantly different. The Independent Sample T Test is a parametric test. This test is also known as the Independent T-Test, Independent Measures T-Test, Independent Two-sample T-Test, Student T Test, Two-Sample T-Test, Uncorrelated Scores T-Test, Unpaired T-Test, and Unrelated T-Test.

The variables used in this test are known as Dependent variable or test variable, Independent variable or grouping variable.

Mathematically, The null hypothesis  $(H_0)$  and alternative hypothesis  $(H_1)$  of the Independent Samples t Test can be expressed in two different but equivalent ways:

- $H_0$ :  $\mu_1 = \mu_2$  ("the two population means are equal").
- $H_1$ :  $\mu_1 \neq \mu_2$  ("the two population means are not equal"). OR
- $H_0$ :  $\mu_1$   $\mu_2$  = 0("the difference between the two population means is equal to 0").
- $H_1$ :  $\mu_1$   $\mu_2 \neq 0$  ("the difference between the two population means is not 0").

where  $\mu_1$  and  $\mu_2$  are the population means for group 1 and group 2, respectively.

When the two independent samples are assumed to be drawn from populations with unequal variances (i.e.,  $\sigma_1^2 \neq \sigma_2^2$ ), the test statistic t is computed as:

$$t = \frac{\bar{x}_1 - \bar{x}_2}{\sqrt{\frac{s_1^2}{n_1} - \frac{s_2^2}{n_2}}}$$

Where,

 $\bar{x}_1$  = Mean of first sample

 $\bar{x}_2 = \text{Mean of second sample}$ 

 $n_1 = \text{Sample size (i.e., number of observations)}$  of the first sample.

 $n_2 = \text{Sample size (i.e., number of observations)}$  of the second sample.

 $s_1 = \text{Standard deviation of first sample}$ 

 $s_2 =$ Standard deviation of second sample

$$df = \frac{(\frac{s_1^2}{n_1} - \frac{s_2^2}{n_2})^2}{\frac{1}{n_1 - 1}(\frac{s_1^2}{n_1})^2 + \frac{1}{n_2 - 1}(\frac{s_2^2}{n_2})^2}$$

However, since the p-value is just a value, we need to compare it with the critical value  $\alpha$  :

(The critical values of a statistical test are the boundaries of the acceptance region of the test.)

p-value greater than  $\alpha$ :

Fail to reject the null hypothesis of the statistical test.

p-value less than or equal to  $\alpha$ :

Reject the null hypothesis of the statistical test.

The most chosen critical value is  $\alpha = 0.05$ . Also, in some cases,  $\alpha = 0.01$  is chosen. Here we choose  $\alpha = 0.05$ . SPSS software was used to calculate the P value.

#### 2.2 CHI-SQUARE TEST

The Chi-Square test is a statistical test used to compare observed and expected results. The method was developed by Karl Pearson in 1990. The value of the Chi-squared test can be formulated using the formula below:-

$$\chi_c^2 = \frac{(O_i - E_i)^2}{E_i}$$

O - observed value

E - expected value

C - degrees of freedom

Steps:

• Define your null and alternative hypotheses before collecting your data.

• Decide on the  $\alpha$  value. This involves deciding the risk you are willing to take of drawing the wrong conclusion. For example, suppose you set  $\alpha$ =0.05 when testing for independence. Here, you have decided on a 5% risk of concluding the two variables are independent when in reality they are not.

• Check the data for errors.

• Check the assumptions for the test.

• Perform the test and draw your conclusion.

The basic idea behind the test is that you compare the actual data values with what would be expected if the null hypothesis is true. The test statistic involves finding the squared difference between actual and expected data values, and dividing that difference by the expected data values. You do this for each data point and add up the values. Then, you compare the test statistic to a theoretical value from the Chi-square distribution. The theoretical value depends on both the alpha value and the degrees of freedom for your data. To calculate the Degree of freedom

DF= no of frequency - no independent constraints in them.

In other terms,

$$DF = (r-1)(c-1)$$

Where r = number of rows

C= number of columns

#### 2.3 PROPORTION TEST

A proportion test will assess whether a population sample represents the entire population's true proportion. To be able to use the two-sample z-test, the following conditions must be met:

- The two populations must be normal or approximately normal.
- The two samples must be randomly sampled from the two populations.
- The two proportions must be independent.

If any of the above conditions are not met, the two-sample z-test cannot be used and another test must be selected. The two-sample z-test is advantageous because it does not require any knowledge of the population standard deviation.

There are two steps in conducting a two-sample z-test for proportions.

- The first step is to calculate the standard error of the difference between the two population proportions.
- The second step is to calculate the z-test statistic. This is done by dividing the difference between the two population proportions by the standard error of the difference.

Once the z-test statistic is calculated, the Z-table can be used to determine whether the two population proportions are different. If the z-statistic is greater than or equal to the critical value or level of significance, then it can be concluded that there is enough evidence that there exists a difference between the two population proportions. And, the null hypothesis can thus be rejected.

The formula for two-sample Z-test for proportions:

$$Z = \frac{(p_1 - p_2) - (P_1 - P_2)}{\sqrt{p(1-p)(\frac{1}{n_1} + \frac{1}{n_2})}}$$

 $\hat{P}_1$  is the proportion of the 1st sample

 $\hat{P}_2$  is the proportion of the 2nd sample

 $n_1$  is the number of data samples in the 1st sample

n<sub>2</sub> is the number of data samples in the 2nd sample

 $\hat{P}$  is the mean of both the samples; If  $K_1$  is successes out of  $n_1$  data in sample1 and  $K_2$  is successes out of  $n_2$  data in sample2, then the value of that can be calculated as the following:

$$\hat{P} = (K_1 + K_2)/(n_1 + n_2)$$

In the above formula, the hypothesized difference between population proportions is 0.

# Chapter 3

# DATA ANALYSIS

#### 3.1 EXPLORATORY DATA ANALYSIS

Questions and responses represented graphically fig 3.1 shows frequency of purchase of new cloths.

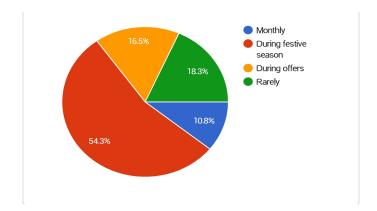


fig 3.2 shows the concern of people about clothing waste effecting environment.

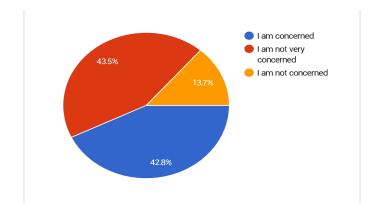


fig 3.3 shows the pie chart of the question " have you heard about sustainable clothing".

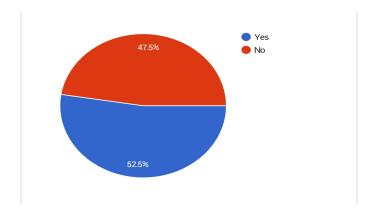


fig 3.4 shows the pie chart of the question "How much of your clothes are purchased in second hand"

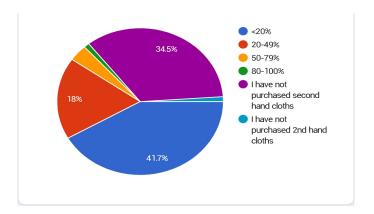


fig 3.5 shows the bar diagram for the question " What is important for you when you purchase your cloths"  $^{\circ}$ 



fig 3.6 shows the method of disposal of old cloths by burning method among male and female

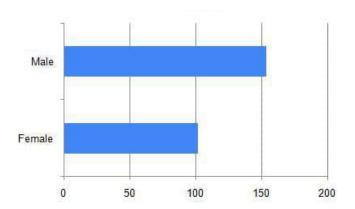


fig 3.7 shows the method of disposal old cloths (donating it to the needy) among urban and rural

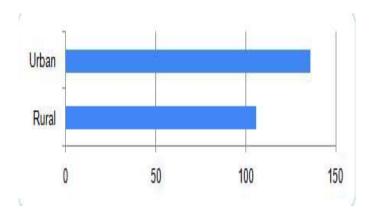
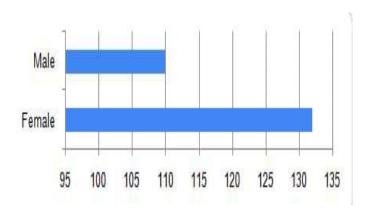


fig 3.8 shows the method of disposal old cloths (donating it to the needy) among male and female.



#### 3.1.1 CHI-SQUARE TEST

Q.Are you concerned about environment?

I am concerned

I am not very concerned

I am not concerned

#### OBSERVED FREEQUENCY

Gender	I am con-	I am not	I am	Grand To-
	cerned	very con-	not con-	tal
		cerned	cerned	
Male	61	53	26	140
Female	71	62	11	144
Grand	132	115	37	284
Total				

 $H_0$ : There exist no relationship between Gender and Concern towards environment.

 $H_1$ : There exist a relationship between Gender and Concern towards environment.

#### EXPECTED FREQUENCY

Gender	I am con-	I am not	I am	Grand To-
	cerned	very con-	not con-	tal
		cerned	cerned	
Male	65.07042254	56.69014	18.23943662	140
Female	66.92957746	58.30986	18.76056338	144
Grand	132	115	37	284
Total				

P VALUE = 0.023657477

Since p value is less than 0.05, we will reject the null hypothesis. Hence, we can conclude that there exists a relation between Gender and Concern towards environment.

Q. Have you heard about 'Sustainable clothing'?

Yes

No

#### OBSERVED FREEQUENCY

Have you heard about 'Sustainable clothing'?	Yes	No	Grand total
I am concerned	98	34	132
I am not very concerned	6	31	37
I am not concerned	58	57	115
Grand total	162	122	284

 $H_0$ : There is no relationship between concern towards environment and awareness about sustainable clothing.

 $H_1$ : There is relationship between concern towards enironment and awareness about sustainable clothing.

#### EXPECTED FREQUENCY

Have you heard about 'Sustainable clothing'?	Yes	No	Grand total
I am concerned	75	56.70422535	132
I am not very concerned	21	15.8943662	37
I am not concerned	66	49.40140845	115
Grand total	162	122	284

#### P VALUE=4.26007E-10

Since p value is less than 0.05, we will reject the null hypothesis. Hence, we can conclude that there exists a relation between concern towards environment and awareness about sustainable clothing.

Q. Are you concerned about environment?

I am concerned

I am not very concerned

I am not concerned

#### OBSERVED FREEQUENCY

Age	I am con-	I am not	I am not	Grand To-
	cerned	concerned	very con-	tal
			cerned	
15-29	58	7	36	101
30-44	43	12	30	85
45-60	28	17	43	88
60-75	3	1	6	10
Grand	132	37	115	284
Total				

 $H_0$ : There is no relationship between age and concern towards environment.  $H_1$ : There is relationship between age and concern towards environment.

#### EXPECTED FREQUENCY

Age	I am con-	I am not	I am not	Grand To-
	cerned	concerned	very con-	tal
			cerned	
15-29	46.94366197	13.1584507	40.89788732	101
30-44	39.50704225	11.07394366	34.41901408	85
45-60	0.90140845	11.46478873	35.63380282	88
60-70	4.647887324	1.302816901	4.049295775	10
Grand	132	37	115	284
Total				

P VALUE = 0.009713526

Since p value is less than 0.05, we will reject the null hypothesis. Hence, we can conclude that there exists a relation between age and concern towards environment.

#### 3.1.2 T-TEST

Group 1: Male

Group 2: female

 $H_0$ : There is no difference in the method of disposal of old clothes between the two groups

 $H_1$ :There is difference in the method of disposal of old clothes between the two groups

GENDER	N	Mean	Std.Deviation	Std.Error Mean
Group 1	140	1.0014	.35462	.02997
Group 2	145	.8428	.34009	.02824

	T-test for Equality of Mean					
	t	df	Sig.(2-tailed)	Mean difference	Std.Error difference	
AVERAGE	3.856	283	.000	.15867	.04115	

Since p value is less than 0.05, we reject the null hypothesis and conclude that, there is difference in the method of disposal of old clothes between the two groups.

Group 1: Urban

Group 2: Rural

 $H_0$ : There is no difference in the method of disposal of old clothes between the two groups.

 $H_1$ : There is difference in the method of disposal of old clothes between the two groups.

RESIDENCE	N	Mean	Std.Deviation	Std.Error Mean
Group 1	148	.8527	.35253	.02898
Group 2	137	.7028	.35865	.03064

	T-test for Equality of Mean					
	t	df	Sig.(2-tailed)	Mean difference	Std.Error difference	
AVERAGE	3.557	283	.000	.14993	.04215	

Since p value is less than 0.05, we reject the null hypothesis. Hence, we can conclude that there is a difference in the method of disposal of old clothes between the two groups.

#### 3.1.3 PROPORTION TEST

#### TEST 1

 $H_0$ : proportion of people who have heard about sustainable clothing among male and female are the same

 $H_1$ :proportion of people who have heard about sustainable clothing among male and female are not the same

$$n_1 = 144$$

$$n_2 = 140$$

$$p_1 = 94/144 = 0.652$$

$$p_2 = 68/140 = 0.485$$

$$p = \frac{(n_1)(p_1) + (n_2)(p_2)}{n_1 + n_2}$$

$$p = \frac{(144)(0.652) + (140)(0.485)}{144 + 140}$$

$$p=0.57003$$

$$Z = \frac{(p_1 - p_2) - (P_1 - P_2)}{\sqrt{p(1-p)(\frac{1}{n_1} + \frac{1}{n_2})}}$$

$$Z = \frac{(0.652 - 0.485) - 0}{\sqrt{(0.570.43)(\frac{1}{144} + \frac{1}{140})}}$$

$$Z = 5.782$$

Test statistic= 5.782

Since 5.782 lies in the critical region we reject  $H_0$  and conclude that the proportion of people who have heard about sustainable clothing among male and female

are not the same.

#### TEST 2

 $H_0$ : proportion of people who have heard about sustainable clothing among urban and rural are the same.

 $H_1$ :proportion of people who have heard about sustainable clothing among urban and rural are not the same

$$n_1 = 147$$

$$n_2 = 137$$

$$p_1 = 0.6054$$

$$p_2 = 0.5255$$

$$p = \frac{(n_1)(p_1) + (n_2)(p_2)}{n_1 + n_2}$$

$$p = \frac{(147)(0.6054) + (137)(0.5255))}{147 + 137}$$

$$p = 0.5668$$

$$q = 0.4332$$

$$Z = \frac{(p_1 - p_2) - (P_1 - P_2)}{\sqrt{pq(\frac{1}{n_1} + \frac{1}{n_2})}}$$

$$Z = \frac{(0.6054 - 0.5255) - 0}{\sqrt{(0.5668)(0.4332)(\frac{1}{147} + \frac{1}{137})}}$$

$$Z = 2.74$$

Test statistic=2.74

Since 2.74 lies in the critical region we reject  $H_0$  and conclude that proportion of people who have heard about sustainable clothing among urban and rural are not the same

# Chapter 4

# RESULTS AND CONCLUSION

#### 4.1 FINDINGS

53.2% of the respondents in the research are male, and 46.8% are female. Approximately 50.4% of responses come from urban areas and 49.6% from rural ones. The majority of the 284 sample members are within the 15000-30000 income range.

Only 10.8% of respondents overall said they bought clothes on a regular basis, while 54.3% said they bought clothes for only special occasions.

Our analysis indicates that the primary motivation for buying used clothing is because of its affordability. People avoid purchasing used clothing since it is often ruined.

We have determined from the statistics that whether a textile is eco-friendly or not is the least significant consideration while buying clothes.

From the T test, we could say that the method of disposal of old clothes among male and female are not the same. And also the method of disposal of old clothes among the urban and rural people are different.

We can conclude from the Chi test that women are more concerned than men about the environmental impact of garment waste. We can therefore draw the conclusion that there is a connection between gender and concern about how garments waste affect the environment. By proportion test, we could say that the proportion of people who have heard about sustainable fashion is more than those who haven't heard about sustainable clothing. Proportion of people who have heard about sustainable clothing among female and male are not the same and the proportion of people who have heard about sustainable clothing among urban

and rural areas are also not the same.

Even though the majority of individuals claim to be worried about the environmental impact of clothing waste, a significant portion of people still don't use secondhand apparel's.

We discovered through the Chi test that there is a connection between age group and environmental concern. We could also observe from the pivot table that people between the ages of 15 and 29 are more worried about the environment.

Additionally, the Chi test shows a connection between concern towards environment and awareness about sustainable fashion. Also those in the age range of 15 to 29 are the ones who are more knowledgeable about the sustainable fashion. It demonstrates that the age group most aware of sustainable fashion is also the age group most concerned about the environment. That is, if people are aware of sustainable fashion, they will care more about the environment and take some actions that will help the environment. Environment will be less harmed if sustainable fashion is promoted.

#### 4.2 CONCLUSION

From the study, we can conclude that those who know about sustainable clothing are more than those who have not heard about them. There is a relationship between environmental concern and awareness of sustainable fashion. People who are concerned about the environment, are aware of sustainable fashion. When it comes to purchasing habits, consumers prefer to purchase during the festive season. Reselling clothes is the least preferred alternative via the means of human beings concerning the disposal of old clothes. The method of disposal of old clothes among males and females is not the same. The method of disposal of old clothes in urban and rural areas are not the same. There exists a relation between gender and concern about the impact on the environment of textile waste. We can conclude that awareness of sustainable fashion and concern about textile waste are related. Therefore the best method to reduce textile waste is to follow sustainable fashion.

# Bibliography

- [1] Ezra Holstvoogd (2021), Factors that influence the purchase intention of sustainable apparel products relating young consumers in the Netherlands.
- [2] Sarmily Sarker (2016), Eco Fashion: A Study of Consumer Perception and Preference in Bangladesh, Imperial Journal of Interdisciplinary Research (IJIR) Vol-2, Issue-12.
- [3] Cherry Chong Wang (2010) ,Consumer Attitudes Towards Sustainable And Environmental Strategies In Fashion.
- [4] Sofia Miikkulainen (2021) Attitude Towards Secondhand Clothing Among Young Finnish Consumers.
- [5] Doroteja Mandari´c, Anica Hunjet \* and Dijana Vukovi´c(2022) The Impact of Fashion Brand Sustainability on Consumer Purchasing Decisions.

#### ANNEXURE

# Sustainable fashion and consumer buying behaviour

We are students of 3rd year B.Sc. Mathematics of St. Teresa's College (Autonomous) Ernakulam. We are conducting a statistical survey on the topic "sustainable fashion and buying behaviour of consumers".

Please go through our project description to answer the questions:

Sustainable fashion (also known as ecofashion) is an all-inclusive term describing products, processes, activities, aiming to achieve an ecofriendly fashion industry, built on equality, social justice, and ecological

integrity. Sustainable fashion concerns more than addressing fashion textiles or products. It addresses the entire process in which clothing is produced, consumed and disposed of; who, what, how, when, where and the expected useful life of the product before entering landfill.

Why is sustainable fashion important?

Sustainable Fashion Creates Less Waste Sustainable Fashion Reduces CO2 & Other Greenhouse Gases Emission Sustainable Fashion Saves Water Please answer the questions.

1. A	ge *	
You	ranswer	
2. G	ender *	
0	Male	
0	Female	
3.PI	ace of residence *	
0	Urban	
0	Rural	
	fonthly Income (If you are not king, your parent's income)	*
0	Less than 15000	
0	15000 - 30000	
0	30000 - 60000	
0	More than 60000	
	low often do you purchase new hes?	*
0	Monthly	
0	During festive season	
	During offers	

	Always	Sometimes	Never
Durability	0	0	0
Comfort	0		0
Fashion	0	0	0
Price	0	0	0
Eco- friendly	0	0	0
		nally dispose	e of
		nally dispos	e of
our old cl	othes?	nally dispose	
our old cl Donate to the	othes?		
our old cl Donate to the needy	othes?	Sometimes	Never
Donate to the needy Burning Recycle /	Always	Sometimes	Never
Donate to the needy  Recycle / Redesign  Resell/ thrift shopping	Always	Sometimes	Never

clothing was environment			*
O I am con	cerned		
O I am not	very conc	erned	
O I am not	concerne	d	
9. Have you l	heard abo	out 'Susta	inable *
O Yes			
O No			
10. What fac purchasing d purchasing <b>s</b>	lecision v	vhen	* es?
purchasing d	lecision v econd ha	vhen	
purchasing d	lecision v econd ha	vhen and clothe	
purchasing d purchasing <b>s</b>	lecision v econd ha	vhen and clothe	
purchasing dipurchasing solutions price	lecision v econd ha	vhen and clothe	
purchasing dipurchasing solutions price  good quality	lecision v econd ha	vhen and clothe	

	Always	Sometimes	Neve
Causes Health issues	0	0	0
unhygienic	$\circ$	0	0
Easily get damaged	0	0	0
Less quality	0	0	0
12.How muc	-		are '
12.How muc	n Second		are



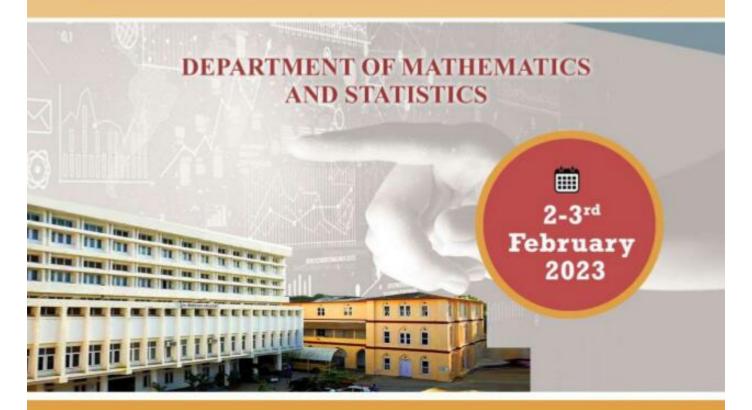






# ST.TERESA'S COLLEGE (AUTONOMOUS), ERNAKULAM

Proceedings-DST-SERB Sponsored
National Conference on
Statistical Techniques and Practices for
Applied Statisticians and Data Scientists



Park Avenue Road, Kochi-682011, Kerala, India

#### STUDY ON SUSTAINABLE FASHION AND BUYING BEHAVIOR OF CONSUMERS

<sup>1</sup> Ann Jacob, <sup>2</sup> Aparna C S, <sup>3</sup> Anoopa K M, <sup>4</sup> Anitta Elizabeth K S, <sup>5</sup> Anupama Anilkumar

1,2,3,4,5 B.Sc Mathematics, St. Teresa's College (Autonomous), Ernakulam, India anoopakm2242002@gmail.com

<sup>6</sup> Neenu Susan Paul

<sup>6</sup> Assistant Professor, St. Teresa's College (Autonomous), Ernakulam, India

#### ABSTRACT

This paper is a statistical survey on Sustainable fashion and buying behavior of consumers. Today fashion is incredibly diverse, but it's also very fast-moving. Trends come and go. Because nowadays fashion refers to our lives. Due to globalization and technological advancements, fast fashion companies make their products using low-cost materials. Fast fashion was a big success and changed the face of the fashion business. But this all had a drawback: Garment quality is declining very quickly. As a result, the waste produced by the textile industry is huge. To overcome this issue, the most convenient method is to follow sustainable fashion. The study aims to investigate the relationship in the behavior of consumers depending on their age and gender towards sustainable clothing and their concern towards the environment. Data were collected from people of age group 15 to 75 using a google form containing 12 questions circulated among males and females. The sample of this study consists of 286 responses. Statistical methods used for this study are T-test and the Chi-square method. The continuous change in trends and thus the mass production of the textile industry produces cheap garments. So the waste produced by the textile industry is huge. So it's essential to follow alternative sustainable fashion and save our environment and ourselves.

#### INTRODUCTION

Although today's fashion is immensely diversified, it is also changing quickly. Today, fashion is a reflection of our lives. Since the beginning of humanity, clothing has existed. Fast fashion refers to inexpensive, stylish clothing that is replicated immediately from runways to retail outlets to keep up with the latest trends. Because of globalization and technological advancements, fast fashion companies make their products using low-cost materials. Fast fashion was a big success and changed the face of the fashion business. But this had a drawback: Garment quality is being declined very easily. As a result, our clothes

Department of Mathematics and Statistics