TECHNOLOGICAL ADVANCEMENT AND THEIR IMPACT ON SMALL SCALE BUSINESS IN IDUKKIDISTRICT

Project Report

Submitted by

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Under the guidance of

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In partial fulfilment of requirements for award of the postgraduate degree of

Master of Commerce and Management



ST.TERESA'S COLLEGE (AUTONOMOUS), ERNAKULAM

COLLEGE WITH POTENTIAL FOR EXCELLENCE

Nationally Re-Accredited at "A++" Level (Fourth Cycle)
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This is to certify that the project report title

TECHNOLOGICAL ADVANCEMENT AND THEIR IMPACT ON SMALL SCALE BUSIESS IN IDUKKI **DISTRICT** submitted by **ASWATHY P P**

Towards partial fulfilment of the requirements for the award of post graduate degree of Master of Commerce and **Management** is a record ofbonafide work carried out by them during the academic year 2021-23.

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Date: 31.3.2023

DECLARATION

I, ASWATHY P P hereby declare that this dissertation entitled,

'TECHNOLOGICAL ADVANCEMENT AND **THEIR**

IMPACT ON SMALL SCALE BUSINESS IN IDUKKI ' has

been prepared by us under the guidance of Ms. BONITA CLARA

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I also declare that this dissertation has not been submitted by me

fully or partly for the award of any Degree, Diploma, Title or

Recognition before.

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Date: 31.3.2023

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ASWATHY P P

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1.1 INTRODUCTION

Small scale business is the core part of local economies helping to create webs of financialindependence that foster broad-based prosperity. Small business is the most important influencer of economic growth because they provide opportunities for entrepreneurs andcreate meaningful jobs with greater job satisfaction than positions with larger traditional companies. They foster local economies, keeping money close to home and supporting neighborhoods and communities. As compared to large industries, they generate a number of employment opportunities per unit of capital invested. Technology is becoming a major factor in small business. Technology is defined as the practical application of knowledge to execute a task. The last two decades have marked enormous increase in technology use in business. Through advancement in technology in computers and the internet, small business contributing more to the economy than in the past. Technology has made it easy in processing daily business activities and routine tasks. It has tangible and intangible benefits in a small business that affect the culture, relationships and efficiency of an enterprise. New technology has boosted the security of small business by offering secure confidential information and trade advantage.

Advanced technology is important in our lives because it helpsto deal with everyday dynamic things. Technology offers various tools to boost development and exchange information. It designed to make businesses run more efficiently and prepare for achieving better results. The right technical solutions can helpbusiness to understand their customers and market better and respond to customer demand more efficiently. Technology can be used to evaluate industry trends and help business owners make more effective decisions. Advanced technology can also automate time consuming business tasks, increase productivity, reduce business expenses, and make it easier for small business to achieve more. Small business can benefit from technology asit can greatly decrease the number of human work hours required to perform certain tasks. This means business with small groups

can achieve more and save money on operating costs. Many small businesses in these days rely heavily on technology to mange their daily operations. There are many technical solutions that can help small businesses, as they can greatly decrease the number of human work hours required to perform certain tasks. Thus, technology is the key factor in the expansion of small business. It improves the production processes, creates values, and reduces operational expenses. Technology gives small business the ability to connect with their customers via e-mail, through blogs, social networks and forums. Small business owners can take advantage of this instant connection by getting feedback from customers and applying it to their business immediately, if they see it. Small business owners should consider using technology in their planning process to make room for future expansion. This allows owners to do daily operations by using the most effective technology available in the market. Advanced technology in a sense a revolution in the field of small business because it changes the conventional concepts followed by the people for completing their works or tasks.

1.2 SIGNIFICANCE OF THE STUDY

Advanced technology can make a significant impact on small scale business by offering a competitive edge. Small scale business requires limited capital compared to other big business but it also faces challenges in the daily operations. The growth of small business depends on the changing behavior of the customer. The covid pandemic has forever changed the behavior of the customer and seller, adapting to theworld of technology in this covid pandemic was very helpful to manage the complications of small business. However technology has the potential to affect smallbusiness in positive and negative ways. This study focuses on the negative and positive impact of technology advancement on small scale business and the awarenessamong the people in rural area. The interest and attitude among the people are also taken.

1.3 SCOPE OF THE STUDY

Respondents from Idukki district have been taken for this study. Respondents from different panchayath taken into considerations. The research covers the support leveland suggestions among the customer and seller those who are using advanced technology for their daily operations.

1.4 PROBLEM OF THE STATEMENT

Small business plays very important role in generating economic growth by providing employment opportunities to the unemployed ones and it also satisfies the needs andwants of the people through offering their services. The introduction of advanced technology in small scale business changes the behavior of both customer and seller. Technology has the potential to affect small business in positive and adverse ways, depending on the goals a business has the product they chose to use, and how well entrepreneurs and their employees adapt to new systems. Running a small business involves a moderate risk so the coming of advanced technology in the daily operations of small scale business has the significant role because it contributes innovation, competition and risk, profitability, business opportunities, and overall growth.

1.5 OBJECTIVES OF THE STUDY

Specific objectives of this research are:

- To evaluate the attitude of people towards modern technology
- To study the major requirements of modern technology in small scale business
- To understand the profitability of small business by using advanced technology
- To find out the awareness level of buyer and seller for establishing moderntechnology.
- To find out the interest among the people towards modern technology
- To find out the people who are not interested with the concept of advancedtechnology with reference to traditional business.

1.6 HYPOTHESIS

H0: There is no relation between gender and awareness about technological advancement

H1: There is relation between gender and awareness about technological advancement

H0: There is no relation between age and interest towards technologyimplementation

H1: There is relation between age and interest towards technology implementation

H0: There is no relation between gender and income level

H1: There is relation between gender and income level

H0: There is no relation between gender and satisfaction level before implementation of advanced technology in small business

H1: There is relation between gender and satisfaction level before implementation of advanced technology in small business

H0: There is no relation between gender and satisfaction level after theimplementation of advanced technology in small business

H1: There is relation between gender and satisfaction level after the implementation of advanced technology in small business

1.7 METHODOLOGY

This research employed a quantitative study to examine the influencing factors of consumers online impulse buying in which applied the random sampling. The respondents answered the questionnaire and collected data were processed and analyzedthrough non parametric test.

1.7.1 RESEARCH DESIGN

It is a descriptive study and both primary and secondary data were used for analysis and interpretation.

Population: Universe of the project comprises of people in Idukki

district. Sample size: The sample size of universe is 60

Sampling technique: Random sampling technique has been used to collect data for thisproject.

1.7.2 SOURCE OF DATA

Primary data: The primary data has been collected through questionnaire from

60Respondents. Questionnaire was used for collecting the date.

Secondary data: Secondary data has been collected from various public sources likebooks, Internet, brochures, newspapers, magazines, etc.

1.7.3 SAMPLING DESIGN

- Sampling technique: Convenient sampling technique is used for collectingdata.
- Area of study: Idukki
- Sample size: 60 samples

1.7.4 TOOLS OF ANALYSIS

The data collected from the respondents were analyzed using various statistical techniques. Percentage analysis and Chi-square tests are used. There tools provide an easy understanding about the attitudes and perception of impulse buying towards online shopping during Covid-19 pandemic.

1.8 LIMITATIONS

In spite of all the sincere efforts, the study is not fool proof in nature. It suffers from various limitations due to the following reasons:

- The area of study was limited to Peruvanthanam panchayath only.
- Lack of accuracy in primary and secondary data.
- The selected sample might not give a true representation of population.

1.9 KEY WORDS

- **Technological advancement**: Technological advancement is the generation or discovery of knowledge that advances the understanding of science or technology. Advanced technology is a new invented concept from the existing technology. It will be useful than the existing one and it includes number of features or advantages compared to the traditional concept of technology.
- **Technology implementation:** Technology implementation is the installation of new technology in the field it requires. The establishment of advanced technology replaces or restructure the business from the existing style of operations.

1.10 CHAPTERISATION

Chapter 1 – Introduction: This is an introduction chapter that includes introduction, significance, problem statement, objectives, methodology, scope, limitation, keywords and chapterisation.

Chapter 2 – Review of Literature: This chapter deals with literature review which is a collection of many published works.

Chapter 3 – Theoretical framework: This chapter includes the theoretical works relating with the study.

Chapter 4 – Data Analysis and Interpretation: This chapter is an analysis of the primary data collected for the purpose of study. It includes tables, graphical representations, their analysis and interpretations.

Chapter 5 – Summary, funding, recommendations and conclusion: This is the conclusion chapter which contains summary of the study, findings of the study, recommendations.

REVIEW OF LITERATURE

Shaijumon (2014) According to his study the effect of advanced technology are diverse, and influence market competitiveness in different ways. Technology presentsunprecedented opportunities to empower small business leaders by strengthening their capabilities in marketing their products. Shaijumon stated that creation of a value chain for each agricultural product deemed strategic could reduce malfunctions considerably, and could lead to factors at al links of the chain to draw greater benefit from work performance. Technology therefore, contributes to the reduction of povertyand the economic growth of the country.

Tabusca and Maniu (2017) noted further that technology enables business leaders to contribute to innovation, job, creation, and social integration. Despite the everchanging demands and challenges imposed on enterprise, leaders have introduced technology into business processes resulting innovation, flexibility and high adaptability, faster development, and significant social interaction.

Mredia (2017) explained the rapid spread of technology in developing nations offers a unique opportunity to address challenges of transferring knowledge and information many people living in remote areas. And also noted that the low per unit cost of establishing and maintaining contacts with end users through mobile phone has spurred may innovative ideas and initiatives to provide informational products and services. These informational products and services are targeted at farmers living in rural areas and it enables proper communication and creates more opportunities in small business.

Alenezi, Tarhini and Masa'deh, (2015) Find out thee has been a growing demand for advanced technology in small scale businesses, which makes business compelled to commit enormous funding into information technology and related internet services. And also noted that the increased interest in technology stems from the roleand influence of technology in small organizations, especially in the area of production cost reduction, the level of price improvement, and increase in quality improvement, which enhances the increasing competitiveness of small business organizations. And the positive impact of advanced technology has enabled the development and expansion of work performance.

Farrell (2017) Affirmed that small business leaders use advanced technology to enhance administrations by upgrading business procedures and impacting the way leaders make decisions. Technology implementation offers a unique way to consolidate competitive business positions in the face of diverse challenges. His studystated that technology enables business collaboration, which is essential factor for facilitating the flow of information. And also observed that technology provides an opportunity for small business leaders to improve operational efficiency for competitive advantage.

Shrestha, Upendra M 2015 The research furnished a solution to informal workers to leverage new technologies to improve their work opportunities and livelihoods. It took an integrated approach in order to address the structural barriers which had prevented waste workers from achieving sustainable livelihoods and decent work opportunities. This includes providing family healthcare services, improved safety equipment, and business skills training etc. New technologies included machinery for sustainably and safely sorting, shredding and processing recyclable materials. This incombination with other approaches, gave informal waste workers to access to new and participatory value chains.

Johnson, Stephen C and Dhanaraj Thakur (2015) They studied how information communication technology has created new opportunities and positive socio - economic outcomes for small business in rural and urban areas. The authors found that urban information communication technology provides in a rural area, who are often poor but possess knowledge and skill in information technology, have created aniche for their services within the larger ICT ecosystem. These small businesses engaged in self- teaching and information sharing despite competition between them. The findings portray attention to the incidence of high skilled workers in small business and the potential for information communication technology to facilitate learning and sharing. The authors suggest that a strong information communication technology is a good development policy, as these technologies can have an Impact on the socio- economic mobility of the poor.

Lund, Francie and Laura Alfers (2014) Examine how advanced technologies are used for facilitating communication and organizing among the people of small business. They revealed that mobile technology is used by the people themselves to communicate about bargains, or advice about impending evictions. Different type ofbusiness and the people were using the technology for time management and easy work therefore increased the interest of the people use this type of technologies in business in a higher level.

Graham, Mark (2014) notes that potential use of technology provides for connecting small scale producers to compare price against other market prices to ensure they are getting a fair deal for their goods. However the researchers found thatactually the benefits are mostly being captured by intermediaries, with little benefit being felt by the producers themselves. Often this is due to lack of competency with technology use among the producer, but also lack of awareness, interest towards technology among people.

Nair, Sumitra, Rangaswamy, Nimmi, (2010) those study examines how advanced technology, act to support or constrain work opportunities in the rural areas of small business in India. The findings suggest that infrastructural access to and maintenance of technology affects the livelihood potential and small business growth. The authors find that technology consumption, use, adoption and skilling opportunities are

increased when a focal small venture owns advanced technology and offers locally relevant opportunities and services through it. Learning from others experience and spotting new opportunities was thus seen as critical to successful and inclusive adoption of technology.

Wilcox, Mary (2015) Who reinforces the message regarding the importance of combining technology access with other enabling factors to achieve productive outcomes and poverty reductions. They explored the impacts of different levels of technology access to both rural and urban areas of small business. While there was some evidence of positive relationships between level of technology access and increase in revenue ad profits of small business. The findings relating to both employment and household income were mixed, indicating a complex interaction between technology access and other factors. The technologies which appeared to have the greatest benefit for productive uses.

Caldwell, Hardland, Powell, and Zheg(2013) They emphasized that advanced technology could enable small business leaders to control cost and build long term relationship with customers. Cadwell cautioned that the deployment of new technologies has risk associated with privacy and security. Technology improvement is the vital factor that influences business performance. Dissemination of technological transformation is a key innovative worldview that has received much attention by small business leaders because the distribution tends to increase productivity and generate a social surplus. New technologies are enhancing the productivity of small business in specific industries through improved communication practices.

Smith&watsstudy (2012) The energy and supply and the inadequate knowledge of technology also create considerable challenges to small business leaders in rural area. Small business faces many challenges in the quest to problem adopt strategies for implementing advanced technologies such as lack of capital investment and lack of infrastructural facilities, lack of knowledge and awareness about technological improvement in business and also lack of support from public. The study identified the problems related with the implementation of technology in small business and the solution for the problem is necessary for the existence and growth of small business.

Malecki (2010) According to his study technology is central component in economic development. And he explained that technology is a driving force behind economic growth, and has fundamentally changed the way people live not only in developed countries, but also in developing countries. Advanced technologies are used by the people to eliminate complexities in operations. And or achieving the better results for the growth of the business. The result of his study reveals that technology is important for the development of a country and it ensures safety of economy.

Pick and Azari (2008) conduct a research on the influence factors on

the type of area will affect the establishment of advanced technology. There are several reasons or barrios for technological advancement.

3.1 Advanced technology

Advanced technology is the new invented concept to increase the efficiency of work. Advanced technology is a scientific idea or technique used to restructure, rearrange or change the current status of a venture. It became a key factor in different sectors of the economy today. Especially in the field of business, experiments, office work, studies and also for the people to meet their daily essentials. Advanced technology act as the solution for certain problems faced by humans in their work field. So that we can say it has made people's lives easier by using its updated versions. Technology means a device or tool already used in the field that requires. Advanced technology is a very modern conceptor recently developed idea that can replace the current state of a used technology. Now adays it became an unavoidable factor of several fields. And that helps to achieve the growth on the base of the current state and for eliminating the unwanted works also. Thereby it is possible to increases the efficiency and accuracy of the work by using advanced technology. Advanced technology is highly influenced the lives of the people and the growth of the economy. And contributes a lot to win the overall development in different sectors of the economy. Advanced technology applies the principles or theoretical knowledge in their practical application. It is the new idea or Innovation for replacing the current technology. And it also adds certain features from the old technology. It is mainly for capturing the interest of the people. Advanced technology isnecessary for reducing the manual works done by the people in their daily operations. In a sense it is important for the problem of over work and stressfulness in the field of works.

3.2 Advanced technology in small scale business

The use of advanced technology in small business contributed a lot to restructure a business from outmoded. Small business are those business where it is done on a small scale, it only requires less capital, less labor, and low material compared to large scale business, Therefore implementation of advanced technology is very difficult for those type of businesses to accept the immediate changes but sometimes it helps to achieve the continuous growth. A continuous growth of a small business is only possible through its customers therefore business needs the financial and mental support from the people. There are several reasons for establishing advanced technology in business. Maybe people want modern technology or use of advanced technology in business to carry out business activities otherwise it is the requirement of business according to its circumstances. For example traditional business which uses tools like registers, books, paper, pen for recording the transactions. Every transactions and details are recorded manually and billings are done in the same way. These kind of traditional style of recording eliminated by the introduction of advanced technology in small business. Computerized recording, online payment systems, newly developed software, easy availability of information for business through online media and new invented machines are the significant part of advanced technology. Implementation of advanced technologyin small business was a

revolution for business because it changes or restructure the existing business to a new one.

3.3 Importance of advanced technology

- Automation and Productivity: The enforcement of new technology solutions for small scale business helps to run efficiently as like large organization. Capturing the benefits of high speed technology connectivity and automation allows the handling of vital tasks in business. Automation magnify the digital presence and involvement of customers. And also reduces the complexity of manual work.
- **Improved work efficiency**: Advanced technology become a main reason behind work efficiency. The duplication of efforts can be reduced and use their time productively. It is an advantage for business and their customers to put their efforts in a fruitful way.
- **Simplification of work**: The use of advanced technology reduced the complexityin business activities. Business activities includes several phases, it goes throughcertain process. Every process connected with one another so make use of technology in small business can save time and cost.
- **Threat protection:** It is a security solution designed to safeguard from everyday online operations or from several malpractices made by people. Here technologykeep from harm and it indicates the wrong whenever requires.
- **Faster decision making**: Advanced technology provides valuable information to the users and it ensures a secure environment to them so there is no second thinkimmediate decisions can be made easily.
- **Better customer experience**: Better customer experience ensured by capturing their suggestions, opinions, and drawbacks through digital technology. Not only for business but also the customers can use their time effectively.
- Increased innovation: Technological developments contributes a lot to increase more findings in several field of business. It is very important for the society because people want more changes from the used concepts. Generation gap is thematters change in interest.

- **Cost and time saving**: As part of the avoidance of multiple or unwanted activities can save cost and time.
- **Competitive edge**: In the field of business competition is a unavoidable factor. It is a factor that determines the existence and profitability of business. The utilization of advanced technology in business creates the difference to earn more favorably.
- It supports learning: The innovation of modern technologies in small business helps to acquire knowledge in every day. It makes people very informative and utilize such knowledge in their life too.

3.4 Major types of advanced technology

3.4.1 Information and communication technology

These technologies are essential to communicate with people. The proper exchange of information is only possible through these technologies. So that they can share important matters with others. Information and communication technologies are:

a) Television

Television is a telecommunication media it is an inescapable part of modern culture. Every age group depend on television for entertainment, sports, news, culture, weather etc. From business view customers get more information about new products and existing products through adds from several channels. It captures the mind of different age group and generate interest for different products.

b) Internet

Many people consider internet is the most powerful communication technology. Because it allows the people to communicate outside world. It provides world wide information within seconds therefore it is a very informative technology. Answers for questions and explanations for different subjects are available in this. Internet services can be available through smartphones, computers etc. And the access can be provided using different broadband technologies including satellite cable, telephone wires, and other wireless connections. Now people were using social media for sharing and acquiring information.

c) Cell phones

Cell phones are modern improvement over telephone it is a wireless handheld device it allows the users to make and receive calls, text messaging, voice messages and video conferencing etc. It is another best way of information sharingthrough conversations.

3.4.2 Audio and visual technology: It also called AV technology it is a product containing visual imagery or sound or both. In other word it is a combination of different technology related with audio and

video. Visual technology includes photography, printing, augmented reality, virtual reality and video.

3.4.3 Electrical: Electrical technology is developed for generating possible outcomes for purposeful activities. It is commonly used energy in different fields of work. The major types of electrical technologies are:

a) Computer

Computer is a electronic device it accepts information in digital form. In business view it can store details about daily operations, made calculations, maintain accounts and finally store it safely within the computer. It reduces the difficulty of manual works and ensures the safety and security of accounts maintained. Theproper utilization of time is possible through this device because it can save our time from complexity of work.

b) Machine

Machine is an instrument that uses electricity to apply pressure and control movement to perform an action. It reduces huge works that requires physical efforts. It can easily save time and can reduce human effort in a higher level. In business machines are used for production, packing, arranging things etc. Mainlyindustries use machines in their daily operations. And it also a major part of business.

c) Circuitry

It is a large plan or arrangement of an electric circuit. It is a continuous electric connection between two points the main type of electric circuits are: close circuit, open circuit, short circuit, series circuit and parallel circuit. It provides the conductive path for the flow of electric charge or electric current.

d) Software

Software is a computer program generated for computers to function properly. Several types of software is available today for helping the works of the people. And people innovating advanced ones daily. Software consists of applications, scripts and programs that run on a device. Today these are available in smart phone also. It is useful to business easily track things and do work properly.

e) Artificial intelligence

It is a software generated to perform several can perform tasks and make decisions autonomously. Such as communicating with customers online, online classes, online sale, online buying etc. It is helpful for time saving and easiness ofwork.

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3.4.5 Energy

Energy technologies are used to kept produce, stock and transport electricity for a variety of uses. Among the common use of energy types are

a) Solar Panels

Solar is a renewable energy so it is mostly available in places to convert as powerand the major advantage is it is cost free and very easy to use. We all know solar energy is generated from sun's ray through solar panels. It is commonly used by the people in their lives. In business it is cost friendly and affordable to make possible outcomes.

b) Mechanical

It is the application of engineering principles to perform tasks more effectively. This technology is used in a variety of machines, with the following examples of typical mechanical technology being used:

C) Manufacturing: Manufacturing technology is used commonly used for production or conversion of materials to finished goods. Business requires this type of technologies to improve their quality in operations.

Heavy engineering: Heavy engineering is a huge activity

3.4.6 Medical

It is the technology benefited to protect the health and life of the people. The technology is the application of organized knowledge and skills through certain devices or tools. These technologies are very important part of lives of people today. The major technologies used in the field are:

❖ Diagnostics, Pharmaceutical, Surgical, and in Monitoring

3.4.7 Transportation

Transportation technology is the first proof for technology advancement and it is started from decades ago. It is the type of technology used for transportation of goods safely from one place to another. Transportation is the core of business. Major transportation technologies are

* Road transportation, Rail transportation, Flight, Ship

3.5 Factors to be considered in the implementation of advanced technology in small business

- Adoption cost: Before selecting a technology have to consider the cost for implementation. If the expected benefits never compensate the cost, technology adoption will be difficult. Finance is an important factor for technology adoption.
- **Threat:** Technology implementation involves higher risk. Unpredictable outcomes may ruin business. Risk like financial risk, business loss, response frompeople affects the flexibility and existence of business.
- Social and culture: New technologies can change the nature of society. Oftenpeople can't accept new changes in technology implementation because those who are following a traditional way for completing activities. In this environmentimplementation of advanced technology will be a heavy task. In this sense society and the culture of a group is an important factor to be considered for establishing modern technologies in small business.
- **People:** The success of business depends on the support from people towards modern technology, so technology implementation and its possibilities are known to them also as known to whom implement technology in business. Attitude, interest, and awareness of the people are important factor for technology implementation.
- **Environment:** The environment includes geographical location, competition among other business, adoption decision, finance etc.
- **Risk:** Risk is an unavoidable factor in business. Every decisions and actions of related with business are riskier, Therefore the new concept of implementation of advanced technology in small business is maybe a risky element compared to the conventional concept.
- Complexity and flexibility: The installation of new technology may cause complexity in the smooth flow of work. It affects the flexibility of business. Howmuch easily can accept the changes due to technology implementation is important to the growth of business.
- **Time required:** The installation of new technology in an existing business needsmuch time compared to a newly started business. There is necessary to maintain the balance between the time gap need to complete the process of installation andthe handling of business in that particular time of installation.

• **Technological requirements:** Sometimes technology requirements are essential for business to reduce the complexity of manual work. In this circumstance they will forcefully implement advanced technology in business. They only consider the advantages of business technology implementation.

3.6 Impact of advanced technology in small scale business

Impact of technological advancement are two types, that affects positively and negatively to the environment of small business

3.6.1 Positive impact

Positive impact is good for implementing more advanced technologies in small business. Some important points of positive impact are:

- Easy to access business: Advanced technology open ups easy access for acquiring knowledge and information, and utilize these knowledge or information in their life too. Communication of information is very easy by usingsocial medias. it provides business information thereby people can choose the better options for buying or selling or for any other transactions related with business.
- o **Improved education and learning:** Advanced technology is a helpful tool for improved education and learning it provides the quality and maintain a standard in the outcomes. Advanced technologies get support from the people to implement this new concept in small business.
- o **Increased Efficiency:** Advanced technology helps to contribute efficiency in work. It generates higher interest in the mind of the people to complete those work faster. They can produce better outcomes through this.
- Trust on process: For every task completion people or business can depend technology because task completion within specified time and the maintenance of quality in the task can be ensured through advanced technologies. These advantages of advanced technology were trustworthy because it provides the assurance in works.
- Increased innovation: Increased innovation and idea is the result of established advanced technology. In business it enhances opportunities for making content and searched for very advanced.
- o **Boosts Business:** It benefits for enhancing the growth of business. Improvement of business is required in every stage of the activity. And it is mandatory for economic development also.

3.6.2 Negative impacts

Negative impacts are unfavorable for technology implementation in small business. And there is a possibility for stoppage of technology implementation plan by these negative impacts. Some of the negative impacts are:

- O Increased unemployment: Technology implementation reduces the job opportunities for people because most of the work can be completed easily with the use of technology. Innovation of advanced technologies became a reason to terminate from the existing job. It is a troubling matter.
- o **Complexity:** After the installation of new technology in small business increases the thoughts like how to use, when to use and how to manage the problems of technology.
- Addiction: It is an important problem created by implementation of advanced technologies. That affects the behaviour of people and change their life styles. It is not good for their physical and mental health.
- o **Increased pollution:** Implementation of different technologies in different field are not good. It affects the environment because it makes polluted. The increasedwaste particles of technology devices create so much difficulties.
- Make people lazy: Work without hard work is the problem enhanced by technology. Technological advancement is the main reason behind laziness in people.

3.7 A comparative analysis on traditional concept of businesstechnology and modern concept of advanced technology

Small business popularly using traditional technologies for the daily operations of business. And a direct communication is maintained by the business with their customers for a continuous growth. But introduction of modern technology in small business reduces direct communication with people. In different types of small business uses different types of advanced technologies according to their requirements. It offers indirect communication with people therefore it affects the interest level and attitude among the them. Especially age group and gender and or education may become a factor for generating interest towards modern technology. And attitude of people depending the awareness level about advanced technology in the minds of the people. The old generation

category of people using traditional business and similarly the customers for that business are may be from this category. However wherever uses traditional business the customers of business will be interested with that style of operations, In this context implementing modern concept of advanced technology in small business generally unlike the people of the business. Small business only can move with the support of the people because the daily operations done for a certain people in an area. It is only formed in a small area by considering a limited group of people for carrying out business activities. customer support is must for every small business for its existence. And the changes made by business are core for the attitude of the people.

Implementation of advanced technology in small scale business which follows a traditional style of business is difficult. Because sudden changes in the business environment is not very easy to accept. But technology implementation willbe a necessary part for the improvement of business and people. Because it provides advanced services to the customers and it ensures better quality and information. It also reduced the work load compared to the traditional business. However small business therefore forcefully to establish or support the implementation of modern technologies in small business and definitely support the modern concepts of technology. In traditional business there can be see more manual works done by the people. Sometimes it is a difficult task it requires more hard work from people to complete heavy works within a time. We can see that advanced technology in this case much helpful than the traditional concept followed by small business. The first phase of advanced technology implementation definitely saw the problem of acceptance by people because the awareness about the use and its complex work maybe created bad perception in the people. It needs some time to recover the mind of people.

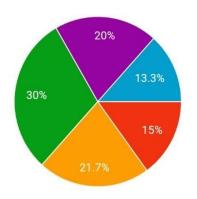
Advanced technology is the innovation in the current technology. So it add many features compared to the old technology. That will be good but cost for adoption of technology and the installation in business requires huge amount of money compared to traditional business. That is a disadvantage of advanced technology but there is thepossibility to cover these expenses by its proper utilization. The use of technology for the purpose of recovery of the adoption and installation cost makes the possible advantages for business. The first phase of process of advanced technology implementation is very difficult compared to traditional business that requires much time to recover business to regain. Both traditional and modern technology concept in small business have two different sides. It affects positively and negatively according to the acceptance of people.

DATA ANALYSIS

4.1 AGE

Age

60 responses



Below 20

20-3031-4041-50

51-60 Above 60

FIGURE 4. 1

Age	Valid	Valid
	frequency	percent
Below 20	0	0
20-30	9	15.0
31-40	12	20.0
41-50	18	30.0
51-60	13	21.7
Above 60	8	13.3
Total	60	100

TABLE 4. 1

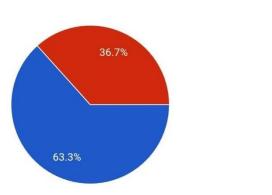
Interpretation

From the figure and table, it can be inferred that highest age category belong to the group of 41-50 which comprises of 30 percent and the lowest age category belong to the group of Above 60 age category which consists of 13.3 percent.

4.2GENDER

Gender

60 responses



Male Female

FIGURE 4. 2

Gender			
	Valid	Valid	
	Frequency	Percent	
Male	38	63.3	
Female	22	36.7	
Total	60	100.0	

TABLE 4.2

Interpretation

From the figure and table, it can be inferred that the majority belong to the male categorywhich comprises of 63.3 percent and female category is only 36.7 percent.

4.3 EDUCATION

Education

60 responses

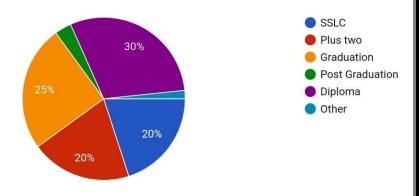


FIGURE 4. 3

Education			
	Valid		
	Frequency	Valid Percent	
SSLC	12	20.0	
Plus Two	12	20.0	
Graduation	15	25.0	
Post-Graduation	2	3.3	
Diploma	18	30.0	
Others	1	1.7	
Total	60	100	

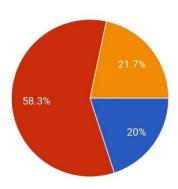
Interpretation

From the above figure and table, majority of the respondents are Diploma which consists of 30 percent and Postgraduation consists of only 2.0 percent and 1.0 percent belong to others.

4.4 ANNUAL INCOME

Annual income

60 responses



Below 1,00,000
1,00,000 - 2,00,000
2,00,000 - 3,00,000
3,00,000 - 4,00,000
Above 4,00,000

FIGURE 4.4

Annual income	Valid	Valid
	frequency	percent
Below Rs 1,00,000	12	20.0
1,00,000 – 2,00,000	35	58.3
2,00,000 -3,00,000	13	21.67
3,00,000 – 4,00,000	Nil	0
Above 4,00,000	Nil	0
Total	60	100

TABLE 4.4

Interpretation

From the table and figure majority of the income category belongs to 1,00,000 to 2,00,000 which contains 58.3% and second category of income is 2,00,000-3,00,000 it is 21.67% and third category of income belong to below 1,00,000 which is 20%. And 3,00,000 to 4,00,000 and above 4,00,000 is nil.

4.5 AWARENESS LEVEL

Are you aware about technological advancement in small scale business? 60 responses

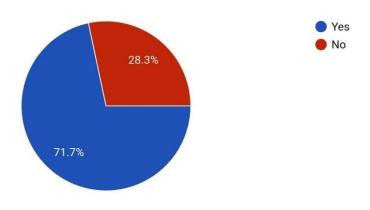


FIGURE 4. 5

Are you aware about technological advancement in small scale business?				
Valid frequency Valid percent				
Yes	43	71.7		
No	17	28.3		
Total	60	100		

TABLE 4.5

Interpretation

From the above figure and table, the results portray that 71.7 percent respondents opined 'yes' therefore it is evident that majority of the respondents are aware about technological advancement in small scale business. And 28.3 percent respondents opined 'No' those who are only unaware about technological advancement in small scale business.

4.6 Do you support the enforcement of advanced technology in smallscale business?

Do you support the enforcement of advanced technology in small scale business? 60 responses

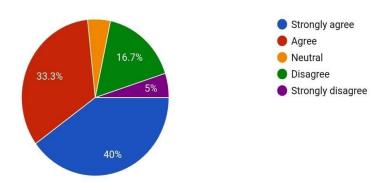


FIGURE 4.6

Do you support the	Valid	Valid
enforcement of advanced	frequency	percent
technology in small scale		
business?		
Strongly agree	24	40.0
Agree	20	33.3
Neutral	3	5.0
Disagree	10	16.7
Strongly disagree	3	5.0
Total	60	100

TABLE 4.6

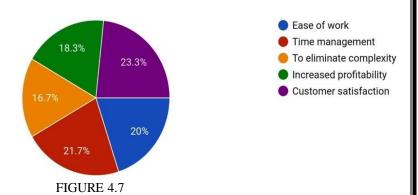
Interpretation

From the above figure and table, it is evident that majority of the respondents support the implementation of advanced technology in small business, 40% respondents strongly agreed and 33% respondents agreed with modern technology implementation and 5% of respondents neither agree or disagree and 16.7 respondents disagree the statement .

4.7 What are the cause you considered for the enactment of moderntechnology in small scale business?

What are the cause you considered for the enactment of modern technology in business?

60 responses



What are the cause you	Valid	Valid
considered for the enactment of	frequency	frequency
modern technology in small		
business?		
Ease of work	12	20.0
Time management	13	21.7
To eliminate complexity	10	16.7
		10.5
Increased profitability	11	18.3
Customer satisfaction	14	23.3
Total	60	100
Total	00	100

TABLE 4.7

Interpretation

From the figure and table, all responses are relatively connected, the 23. % of the respondents opined customer satisfaction is the reason behind advanced technology implementation and 21.7 % agreed time management 20 % agreed time management andremaining 18.3 % belongs to 16.7 % is for eliminating the complexity.

4.8 Level of satisfaction before implementation of advanced technology

Level of satisfaction before implementation of modern technology in business? 60 responses

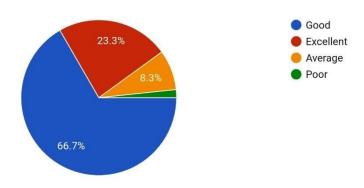


FIGURE 4.8

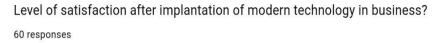
Level of satisfaction before	Valid	Valid
implementation of advanced	frequency	percent
technology in small scale		
business.		
Good	40	66.7
Excellent	14	23.3
Average	5	8.3
Poor	1	1.7
Total	60	100

TABLE 4.8

Interpretation

From the table and figure, 66.7 % of respondents opined good as level of satisfaction before implementation of advanced technology and 23.3 % of respondents said excellent and other respondents opined that lower level of satisfaction as 8.3 % average 1.7 % poor.

4.9 Level of satisfaction after the implementation of advancedtechnology



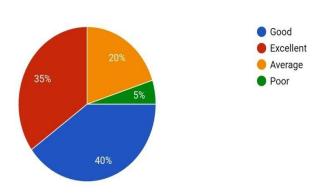


FIGURE 4.9

Level of satisfaction after	Valid	Valid
the implementation of	frequency	percent
advanced technology in		
small business		
Good	24	40.0
Excellent	21	35.0
Average	12	20.0
Poor	3	5.0
Total	60	100

Interpretation

From the figure and table, 40 % of respondents opined good as level of satisfaction afterimplementation of advanced technology in small business and 35 % of respondents

opined as excellent. The remaining 20 % of respondent said average level of satisfactionafter advanced technology implementation and 5 % of response is poor.

4.10 Profitability of business due to technology implementation

Kindly indicate your level of agreement on each of the following statements

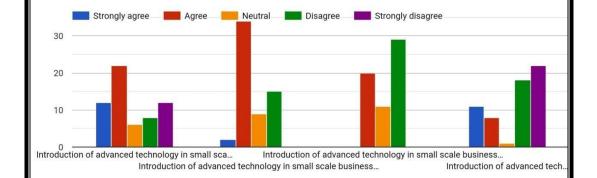


FIGURE 4. 10

Particulars	Scale	Valid frequency
Introduction of advanced	Strongly agree	12
technology in small scale	Agree	22
business increases the	Neutral	6
profit highly	Disagree	8
	Strongly disagree	12
	Total	60
Introduction of advanced	Strongly agree	2
technology in small scale	Agree	34
business increases the	Neutral	9
profit moderately.	Disagree	15
	Strongly disagree	0

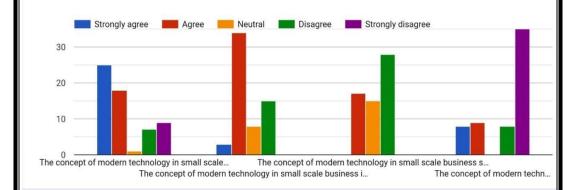
		Total	60
Introduction of advanced	Strongly agree		0
technology in small scale	Agree		20
business decreases profit	Neutral		11
in a low level.	Disagree		29
	Strongly disagree		0
	,	Total	60
Introduction of advanced	Strongly agree		11
technology in small	Agree		19
business decreases the	Neutral		1
profit in a very low level	Disagree		18
	Strongly disagree		11
		Total	60

TABLE 4.10

- A) The introduction of advanced technology in small scale business increased profit highly agreed by 22 respondents and 12 are strongly agreed. 6 respondents neither agreeor disagree the statement. 8 respondents disagreed and 12 strongly disagreed.
- B) The introduction of advanced technology in small scale business increased the profit moderately agreed by respondents and are strongly agreed. Respondents neither agree or disagree the statement. Respondents disagreed and strongly disagreed.
- C) The introduction of advanced technology in small scale business decreased the profitin a lower level agreed by 20 respondents and no response for strongly agreed. 11 respondents neither agree or disagree the statement. Respondents disagreed and no onestrongly disagreed.
- D) The introduction of advanced technology in small scale business decreased the profitvery low level agreed by respondents and strongly agreed by respondents. Response for neutral and respondents disagreed and respondents strongly disagreed.

$\textbf{4.11} \, \textbf{Usefulness of modern technology compared to traditional} \\ \, \textbf{concept}$

Kindly indicate your level of agreement on each of the following statements



FIGUTRE 4.11

Particulars	Scale	Valid
		frequenc
		y
The concept of modern technology in	Strongly agree	25
small scale business is more useful than	Agree	17
the traditional concept.	Neutral	1
	Disagree	8
	Strongly disagree	9
	Total	60
The concept of modern technology in	Strongly agree	3
small business relatively useful than the	Agree	34
traditional concept.	Neutral	8
	Disagree	15
	Strongly disagree	0
	Total	60

The concept of modern technology in	Strongly agree	0
small scale business is slightly useful than	Agree	17
the traditional concept.	Neutral	15
	Disagree	28
	Strongly disagree	0
	Total	60
The concept of modern technology in	Strongly agree	8
small business is not useful than the	Agree	9
traditional concept.	Neutral	0
	Disagree	8
	Strongly disagree	35
	Total	60

TABLE 4.11

- A) The concept of modern technology is highly useful than the traditional concept is strongly agreed by respondents and agreed by respondents and 1 of the response is neutral. And remaining 8 is disagreed by respondents and 9 is strongly disagreed.
- B) The concept of modern technology is moderately useful than the traditional concept is strongly agreed by 3 and 34 respondents opined agree and 8 respondents neither agree or disagree the statement.15 respondents are disagreed and there is no strongly disagree response.
- C)The concept of modern technology is slightly useful than the traditional concept is agreed by 17 respondents and n0 respondents opined strongly agree the statement. 15 respondents neither agree or disagree and remaining 28 response disagreed and there is no response for strongly disagree.
- D) The concept of modern technology is not useful than the traditional concept is stronglyagreed by 8 respondents and 9 respondents agree the statement and there is no responses for neutral. And disagreed by 8 respondents strongly disagreed by 35 respondents.

4.12 Requirements of advanced technology in small scale business

Kindly indicate your level of agreement on each of the following statements

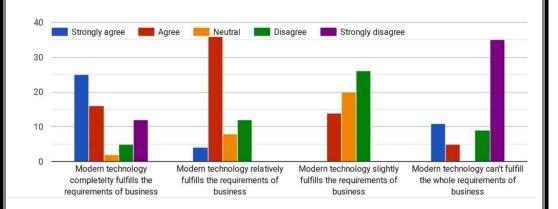


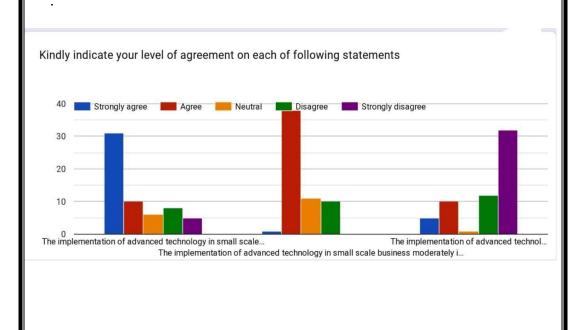
FIGURE 4. 12

Particulars	Scale	Valid frequency
Modern technology completely	Strongly agree	25
fulfills the requirements of business	Agree	16
•	Neutral	2
	Disagree	5
	Strongly disagree	11
	Total	60
Modern technology relatively fulfills	Strongly agree	4
the requirements of business	Agree	36
	Neutral	8
	Disagree	12
	Strongly disagree	0
	Total	60
Modern technology slightly fulfills	Strongly agree	0
the requirements of business	Agree	14
	Neutral	20
	Disagree	26
	Strongly disagree	0

	Total	60
Modern technology can't fulfill the	Strongly agree	11
whole requirements of business	Agree	5
	Neutral	0
	Disagree	9
	Strongly disagree	35
	Total	60

TABLE 4.12

- A) Modern technology completely fulfills the requirements of the people is strongly agreed by 25 respondents and agreed by 16 respondents.2 respondents neither agree nor disagree the statement. And disagreed by 5 respondents and 11 is strongly disagreed.
- B) Modern technology relatively fulfills the requirements of the people is strongly agreed by 4 respondents and agreed by 36 respondents. 8 respondents neither agree nor disagreethe statement.
- C) Modern technology slightly fulfills the requirements of the people is agreed by 14 respondents and there is no response for strongly agree and 20 respondents neither agreenor disagree the statement.26 respondents disagreed the statement and no one is strongly disagreed the statement.
- D) Modern technology never fulfills the whole requirements of business is strongly agreed by 11 respondents and agreed by 5 respondents. There is no response for neutral and 9 respondents agreed the statement 35 respondents strongly disagreed the statement



4.13 Influence of advanced technology in small business

FIGURE 4. 13

Particulars	Scale	Valid
		frequency
The implementation of advanced	Strongly agree	31
technology in small scale business	Agree	10
highly influenced the people to adopt	Neutral	6
changes	Disagree	8
	Strongly disagree	5
	Total	60
The implementation of advanced	Strongly agree	1
technology in small scale business	Agree	38
moderately influenced the people to	Neutral	11
adopt changes	Disagree	10
	Strongly disagree	0
	Total	60
The implementation of advanced	Strongly agree	5
technology in small scale business	Agree	10
never influenced the people to adopt	Neutral	1
changes	Disagree	13
	Strongly disagree	31
	Total	60

- A) The implementation of advanced technology in small business is highly influenced thepeople to adopt changes is strongly agreed by 31 respondents and 10 respondents agree the statement. And 6 respondents neither agree nor disagree the statement. 8 respondents disagree the statement and remaining 5 is strongly disagreed.
- B) The implementation of advanced technology in small scale business moderately influenced the people to adopt changes agreed by 38 respondents and strongly agreed by only one respondent and 11 neither agree nor disagree the statement. 10 respondents disagreed and no one is strongly disagreed the statement.

C) The implementation of advanced technology in small scale business never influenced the people to adopt changes is strongly agreed by 5 respondents 10 respondents agreed and there is only one respondent neither agree nor disagree the statement. Remaining 13 respondents disagree the statement and 31 is strongly disagreed

4.14 The establishment of modern technology in small scale business is much beneficial to the daily operations of business

The establishment of modern technology in small scale business is much beneficial to the daily operations of business?

60 responses

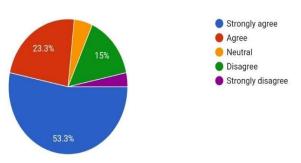


FIGURE 4. 14

The establishment of	Valid	Valid
modern technology in small	frequency	percent
scale business is much		
beneficial to the daily		
operations of business		
Strongly agree	32	53.3
Agree	14	23.3
	_	
Neutral	3	5.2
D'		15.0
Disagree	9	15.0
Strongly disagree	2	3.2
Total	60	100

TABLE 4.14

Interpretation

From the above figure and table, 53.3 % of respondents strongly agree the statement that advanced technology is beneficial to the daily operations of business. And it is agreed by 23.3% of people and 5.2% neither agree or

disagree the remaining 15 % is disagreed 3.2 % is strongly disagreed.

4.15 The concept of modern technology among the people are acceptable?

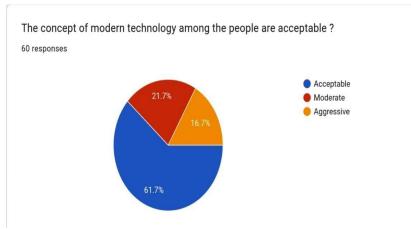


FIGURE 4. 15

Acceptance by the people	Valid	Valid
for advanced technology	frequency	percent
Acceptable	37	61.7
Moderate	13	21.7
Aggressive	10	16.6
Total	60	100

TABLE 4.15

Interpretation

From the above figure and table, it is evident that 61.7 % of respondents can accept the concept of modern technology in business and 21.7% of respondents informed moderate level of acceptance and 16.6 % of respondents replied aggressive about the concept of modern technology.

4.16 In your opinion utilization of advanced technology in small scalebusiness expands risk?

In your opinion utilization of advanced technology in small scale business expands risk ?

60 responses

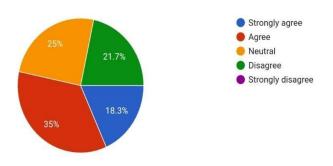


FIGURE 4. 16

Risk involved due to	Valid	Valid
the use of advanced	frequency	percent
technology		
Strongly agree	11	18.3
Agree	21	35
Neutral	15	25
Disagree	13	21.7
Strongly disagree	0	0
Total	60	100

TABLE 4. 16

Interpretation

From the figure and table, it is evident that 18.3 % of respondents strongly agreed that implementation of advanced technology expands risk and 35% of respondents agreed the statement. 25% of respondents opined neutral and 21.7% of respondents disagreed the statement and there is no respondents strongly disagreed the statement.

4.17 If there is a cause to replace the concept of modern technology to conventional concept, how do you respond?

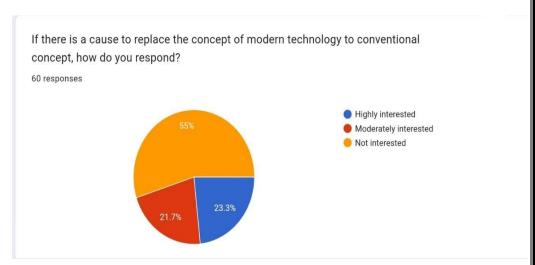


FIGURE 4. 17

If there is a cause to replace the concept of modern technology to			
conventional concept, ow do you respond?			
Valid Valid Frequency Percent			
Highly interested	33	55.0	
Moderately interested	13	21.7	
Not interested	14	23.3	
Total	60	100	

TABLE 4.17

Interpretation

From the above figure and table, if there is a cause to replace the concept of modern technology to traditional concept the majority 55% of respondents are not interested and 23.3% of respondents highly interested and 21.7% of respondents moderately interested with the concept.

4.18 Where did you get more information about advanced technology?

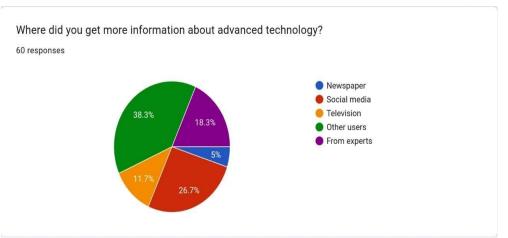


FIGURE 4.18

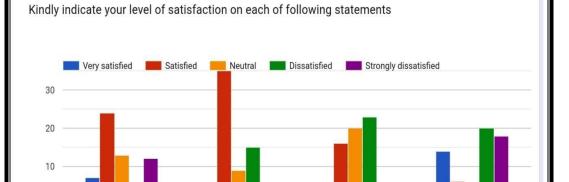
Information abou	t advanced	Valid	Valid
technology		frequency	percent
News paper		3	5.0
Social media		16	26.7
Television		7	11.7
Other users		23	38.3
From experts		11	18.3
	Total	60	100

TABLE 4.18

Interpretation

Majority of the respondents get more information about advanced technology from otherusers (38.3 %) and secondly from social media (26.7) and thirdly from experts (18.3%) and forth is television ((11.7) and fifth is newspaper (5%)

4.19 Loss of business by the implementing advanced technology in smallbusiness



After the implementation of modern technology in small bus...

After the implementation of m...

FIGURE 4.19

After the implementation of modern technology in small bus...

After the implementation of modern technology i...

Particulars	Scale	Valid frequency
After the implementation of	Very satisfied	7
modern technology in small business reduces the business	Satisfied	24
losses ina higher level	Neutral	13
	Dissatisfied	4
	Very dissatisfied	12
	Total	60
After the implementation of	Very satisfied	1
modern technology in small business reduces the business	Satisfied	35
losses ina moderate level	Neutral	9
	Dissatisfied	15
	Very dissatisfied	0
	Total	60

After the implementation of modern	Very satisfied	1
technologyin small business reduces the losses in a lower level	Satisfied	16
the losses in a lower level	Neutral	20
	Dissatisfied	23
	Very dissatisfied	0
	Total	60
After the implementation of modern	Very satisfied	14
technology in small business never reduces the losses of business	Satisfied	6
	Neutral	2
	Dissatisfied	20
	Very dissatisfied	18
	Total	60

TABLE 4.19

- A) After the implementation of advanced technology in small business reduces the lossesin a higher level is highly satisfied by 7 respondents and reduces the business losses is satisfied by 24 respondents and 13 respondents neither satisfied or dissatisfied the statement. 14 respondents dissatisfied the statement and 12 respondents very dissatisfied.
- B) After the implementation of advanced technology in small business reduces the lossesin a moderate level is very satisfied by 1 and satisfied by 35 respondents. 9 respondents may satisfy or dissatisfied the statement. 15 respondents dissatisfied and there is no response for very dissatisfied.
- C) After the implementation of advanced technology in small business reduces the lossesin a lower level is very satisfied by 1 and satisfied by 16 respondents and 20 respondentsmay satisfied or dissatisfied the statement. The statement is dissatisfied by 23 respondents and very dissatisfied is nil.
- D) After the implementation of advanced technology in small business never reduces the losses is very satisfied by 14 respondents and satisfied by 6 respondents. 2 is neutral and 20 respondents dissatisfied the statement 18 respondents very dissatisfied.

4.20 Government support implementing advanced technology in smallbusiness

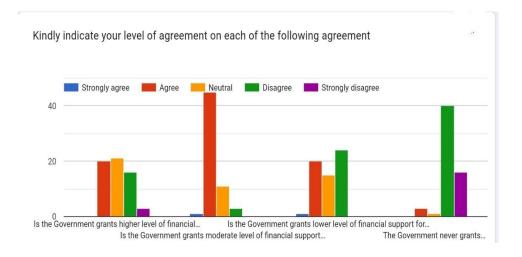


FIGURE 4.20

Particulars	Scale	Valid frequency
Is the government grants higher	Strongly agree	0
level of financial support for implementing advanced	Agree	20
technology in small business	Neutral	21
	Disagree	17
	Strongly disagree	2
	Total	60
Is the government grants	Strongly agree	1
moderate level of financial support for implementing	Agree	42
advanced technology in small	Neutral	11
business	Disagree	6
	Strongly disagree	0
	Total	60
Is the government grants lower level	Strongly agree	2
of financial support for implementing		

advanced technology in	Agree	20
smallbusiness	Neutral	14
	Disagree	24
	Strongly disagree	0
	Total	60
Is the government never grants	Strongly agree	0
any kind of financial support for implementing advanced	Agree	4
technology insmall business	Neutral	1
	Disagree	40
	Strongly disagree	15
	Total	60

- A) The government grants higher level of financial support for implementing advanced technology is agreed by 20 respondents and no response for strongly agree and 21 respondents neither agree or disagree the statement. 17 respondents disagree the statement only 2 respondents strongly disagreed
- B) The government grants moderate level of financial support for implementing advanced technology is agreed by 42 respondents and only 1 response for strongly agree.11 response may agree or disagree by the respondents. 6 response disagreed and no response for strongly disagree.
- C)The government grants lower level of financial support for implementing advanced technology is agreed by 20 respondents and strongly agreed by 2 respondents. 14 respondents may agree or disagree the statement. And 24 respondents disagree the statement and no one is strongly disagreed.
- D) The government never grants any kind of financial support for implementing advanced technology in business is agreed by 4 respondents and no one is strongly agreed the statement. 1 of the response is neutral and 40 disagreed by the respondents and 15 is strongly disagreed.

4.21 Interest level for satisfying the needs of people by the use ofadvanced technology in small business

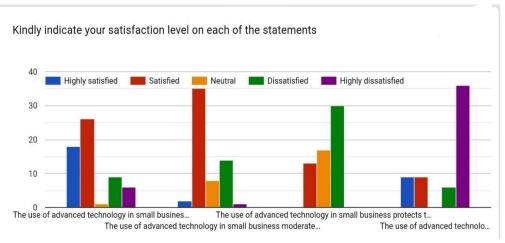


FIGURE 4.21

Particulars	Scale	Valid
		frequency
The use of advance technology in	Highly satisfied	18
small business highly protects the interest of the people to approach	Satisfied	26
business to satisfy their needs.	Neutral	2
	Dissatisfied	8
	Highly dissatisfied	6
	Total	60

The use of advanced technology	Highly satisfied	2
moderately protects the interest of the people to approach business to satisfy	Satisfied	35
their needs	Neutral	8
	Dissatisfied	14
	Highly dissatisfied	1
	Total	60
The use of advanced technology in small	Highly satisfied	0
business protects the interest of the	Satisfied	14
people in a low level to approach business to satisfy their needs.	Neutral	16
·	Dissatisfied	30
	Very dissatisfied	0
	Total	60
The use of advanced technology never	Highly satisfied	9
protects the interest of the people to	Satisfied	9
approach business to satisfy their needs.	Neutral	0
	Dissatisfied	6
	Very dissatisfied	36
	Total	60

TABLE 4.21

- A) 26 respondents satisfied with the statement the use of advanced technology in small scale business highly protects the interest of the people to approach business to satisfy their needs. Highly satisfied by 18 respondents and the statement neither satisfied nor dissatisfied 2 respondents. 8 respondents dissatisfied and6 strongly dissatisfied.
- B) 35 respondents satisfied with the statement the use of advanced technology in small business moderately protects the interest of the people to approach business to satisfy their needs. Highly satisfied by 2 respondents and 8 respondents neither satisfied or dissatisfied.14 respondents dissatisfied the statement and 1 is highly dissatisfied.
- C) 14 respondents satisfied the statement the use of advanced technology in small business protects the interest of the people in a lower level to approach small business tosatisfy their needs. There is no one highly satisfied with the statement and 16 respondentsneither satisfied nor dissatisfied. 30 respondents dissatisfied the statement and no one highly dissatisfied the statement.
- D) 9 respondents each satisfied and highly satisfied with the statement the use of advanced technology never protects the interest of the people to approach small businessto satisfy their needs. Response for neutral is nil and 6 respondents dissatisfied 36 respondents very dissatisfied the statements.

4.22. Attitude among the people to adopt advanced technology forbroadening small business

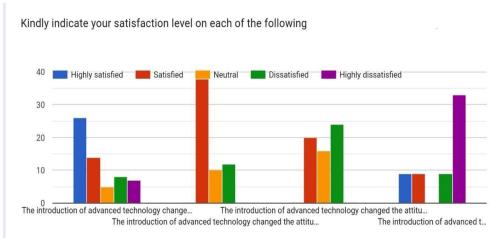


FIGURE 4.22

Particulars	Scale	Valid
		frequency
The introduction of advanced	Highly satisfied	26
technology changed the attitude	Satisfied Neutral	14
of the people to broadening	Dissatisfied	5
small business ina higher level	Highly dissatisfied	8
	Total	7
		60
The introduction of advanced	Highly satisfied	0
technology changed the attitude	Satisfied Neutral	37
o the people to broadening small	Dissatisfied	11
business ina moderate level	Highly dissatisfied	12
	Total	0
		60
The introduction of advanced	Highly satisfied	0
technology changed the attitude	Satisfied Neutral	20
of the people to broadening	Dissatisfied	16
small business ina lower level	Highly dissatisfied	24
	Total	0
		60

The introduction of advanced	Highly satisfied	9
technology ever changed the attitude of	Satisfied	9
the people to broadening small	Neutral	0
business	Dissatisfied	9
	Highly dissatisfied	33
	Total	60

TABLE 4.22

- A) Out of 60 respondents 26 highly satisfied the statement that the introduction of advanced technology changed the attitude of the people to broadening small business in a higher level and satisfied by 14 respondents. 5 respondents neither satisfy nor dissatisfy the statement and 7 respondents highly dissatisfied and 8 respondents dissatisfied the statement.
- B) Out of 60 respondents 37 respondents satisfied the statement introduction of advanced technology changed the attitude of the people to broadening small business in a moderate level and no one highly satisfied the statement. 11 respondents neither satisfy nor dissatisfy the statement and 12 respondents dissatisfied and no one highly dissatisfied the statement.
- C) Out of 60 respondents 20 respondents satisfy the statement introduction of advanced technology changed the attitude of the people to broadening small business in a lower level and no one responded to highly satisfied.16 respondents may satisfy or dissatisfy the statement. 24 respondents dissatisfied and no one highly dissatisfied the statement.
- D) Out of 60 respondents 9 respondents highly satisfied the statement introduction of advanced technology never changed the attitude of the people to broadening small business and other 9 respondents satisfied the statement. There is no response for neutral and dissatisfied by 9 respondents with statement and 33 respondents highly.

4.23 Level of agreement on success of business with the use of advancedtechnology

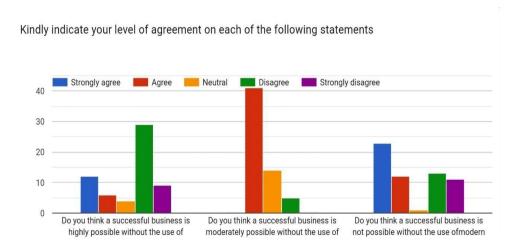


FIGURE 4.23

Particulars	Scale	Valid
		frequency
Do you think successful business is	Strongly agree	12
possible without the use of modern	Agree	6
technology in small business	Neutral	4
	Disagree	29
	Strongly disagree	9
	Total	60
Do you think successful business is	Strongly agree	0
moderately possible without the use of	Agree	41
advanced technology in small business	Neutral	14
	Disagree	5
	Strongly disagree	0
	Total	60

Do you think a successful business is not	Strongly agree	22
possible without the use of advanced	Agree	12
technology in small business	Neutral	2
	Disagree	13
	Strongly agree	11
	Total	60

TABLE 4.23

- A) In the table and figure, 12 respondents strongly agree that successful business is possible without the use of modern technology.6 respondents agree the statement and 4 respondents neither agree nor disagree. Strongly disagreed by 29 respondents and disagree by 9 respondents.
- B) In the table and figure, 41 respondents agree that successful business is moderately possible without the use of advanced technology in small business. There is no response for strongly agree and 14 respondents neither agree nor disagree the statement. 5 respondents disagreed and no one is strongly disagreed the statement.
- C) In the table and figure, 12 respondents agree that successful business is not possible without the use of advanced technology in small business.12 respondents strongly agree the statement and 2 respondents neither agree nor disagree the statement.13 respondents disagreed and 11 strongly disagreed.

4.24 Do you want to know more about the practical use of advanced technology?

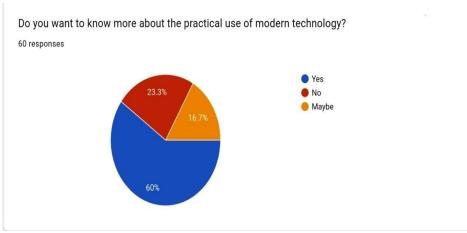


FIGURE 4.24

Do you want to know more about the practical use of advanced technology	Valid frequency	Valid percent
Yes	36	60
No	14	23.3
Maybe	10	16.7
Total	60	100

TABLE 4.24

Interpretation

It is evident that majority of the respondents opined that they want to know more about the practical use of advanced technology which consists of 60 % and 23.3 % opined that they don't want to know more about the use of advanced technology and 16.7 % maybe want to know the practical use of advanced technology.

4.25 comparison of traditional business with the concept of moderntechnology in small business

Kindly indicate your level of satisfaction on each the following statements

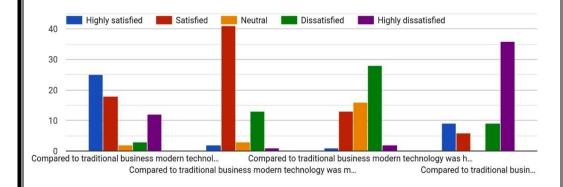


FIGURE 4.25

Particulars	Scale	Valid
		frequency
Compared to traditional	Highly satisfied	25
business modern technology	Satisfied	18
was more helpful to the growth	Neutral	2
of small business	Dissatisfied	3
	Highly dissatisfied	12
	Total	60
Compared traditional business	Highly satisfied	2
modern technology was	Satisfied	41
moderately helpful to the growth	Neutral	3
of small business	Dissatisfied	13
	Highly dissatisfied	1
	Total	60
Compared to traditional	Highly satisfied	1
business modern technology	Satisfied	12
was helpful to the growth of	Neutral	15
small business in a lower level	Dissatisfied	28
	Highly dissatisfied	4
	Total	60
Compared to traditional	Highly satisfied	9
business modern technology	Satisfied	6
was not helpful to the growth of	Neutral	0
small business	Dissatisfied	9
	Highly dissatisfied	36
	Total	60

TABLE 4.25

- A) Compared to traditional business modern technology was more helpful to the growth small business is highly satisfied by 25 respondents satisfied by 18 respondents and 2respondents neither satisfy nor dissatisfy the statement.3 respondents are dissatisfied and 12 respondents highly dissatisfied the statement.
- B) Compared to traditional business modern technology was moderately helpful to the growth of small business is highly satisfied by 2 respondents and 41 respondents satisfied with the statement.3 respondents neither satisfied or dissatisfied and 13 respondents dissatisfied and remaining 1 respondent highly dissatisfied the statement.
- C) Compared to traditional business modern technology was less helpful to the growth of small business is satisfied by 12 respondents and only one is highly satisfied with the statement. 15 respondents may satisfy or dissatisfied the statement and 28 respondents dissatisfied 4 respondents highly dissatisfied the statement.
- D) Compared to traditional business modern technology was not helpful to the growth of small business is satisfied by 6 respondents and highly satisfied by 9 respondents. There is no response for neutral and 36 respondents highly dissatisfied with the statement and 9 dissatisfied.

4.26 The implementation of advanced technology was how much admissible for different small businesses

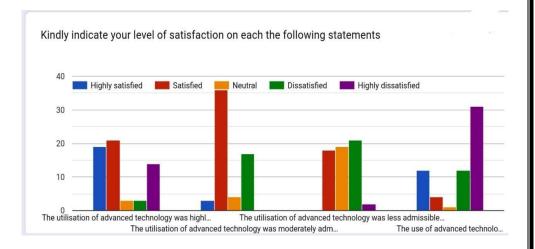


FIGURE 4.26

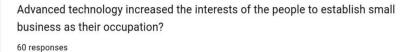
Particulars	Scale	Valid
		frequency
The implementation of	Highly satisfied	19
advanced technology was	Satisfied Neutral	21
highly admissible to all kind of	Dissatisfied	3
small business and their	Highly dissatisfied	3
customers	Total	14
		60
The implementation of	Highly satisfied	3
advanced technology was	Satisfied Neutral	36
moderately admissible to all	Dissatisfied	4
kind of small business and their	Highly dissatisfied	17
customers	Total	0
		60
The implementation of	Highly satisfied	0
advanced technology was less	Satisfied Neutral	18
admissible to all kind of small	Dissatisfied	19
business and theircustomers	Highly dissatisfied	21
	Total	2
		60
The implementation of	Highly satisfied	12
advanced technology was not	Satisfied Neutral	4
admissible to all kind of small	Dissatisfied	1
business and their customers	Highly dissatisfied	12
	Total	31
		60

Table 4.26

A) The implementation of advanced technology was highly admissible to all kind of small business and their customers is highly satisfied by 19 respondents and 21 respondentssatisfy the statement. 3 respondents neither agree or disagree the statement.3 respondent opined dissatisfied and 14 respondents highly dissatisfied the statement.

- B) 36 respondents satisfied with the statement that the implementation of advanced technology was moderately admissible to all kind of small business and their customers and 3 respondents opined highly satisfied.4 respondents neither satisfied nor dissatisfied the statement.17 is dissatisfied and no one is highly dissatisfied the statement.
- C) Out of 60 respondents 8 respondents satisfied the statement the implementation of advanced technology is less admissible to all kind of small business and their customers. 19 respondents neither agree or disagree the statement and 21 respondents dissatisfied the statement and remaining 2 is highly dissatisfied the statement.
- D) The implementation of advanced technology is was not admissible to all kind of small business and their customers is highly satisfied by 12 respondents and satisfied by 4 respondents. 1 is neutral and 12 is dissatisfied and 31 is highly dissatisfied.

4.27 Did advanced technology generate interest among the people toestablish small business as their occupation



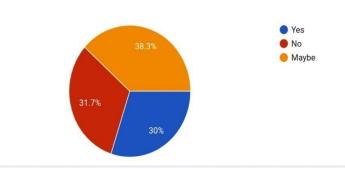


FIGURE 4.27

Advanced technology increased	Valid	Valid
the interest of the people to	frequency	percent
establish small business as their		
occupation		
Yes	18	30
No	19	31.7
Maybe	23	38.3
Total	60	100

TABLE 4.27

38.3 % of respondents reply may be advanced technology increased the interest of the people to establish small business as their occupation. 31.7 % of respondents replied nointerest and 30 % of respondents agreed yes.

4.28 Technology is updated in certain time so can you cope up with these changes?

Technology is updated in certain times so can you cope up with this changes 59 responses

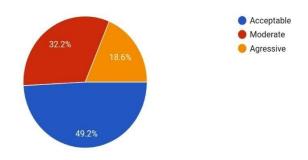


FIGURE 4.28

Technology is updated in	Valid	Valid
certain times so can you cope	frequency	percent
up with these changes.		
Acceptable	30	49.2
Moderate	19	32.2
Agressive	11	18.6
Total	60	100

TABLE 4.28

49.2 % of respondents opined that they can cope up with the changes of updated technology 32.2 % respondents moderately agree with this and 18.6 % of respondents opined aggressive. It is evident that majority can accept the changing requirements of technology.

4.29 Do you think establishing advanced technology in small business ismandatory according to the changing needs of the people

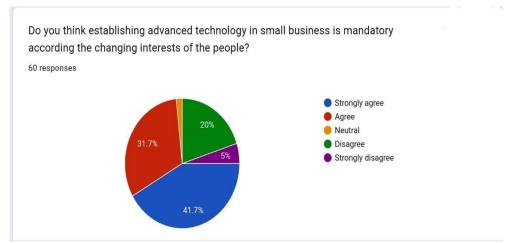


FIGURE 4.29

Do you think establishing advanced	Valid	Valid
technology in small business is	frequency	percent
mandatory according to the changing		
needs of the people?		
Strongly agree	25	41.7
Agree	19	31.7
Neutral	1	1.6
Disagree	12	20
Strongly disagree	3	5.0
	60	100
Total		

TABLE 4.29

41.7 % of respondents strongly agreed that stabling advanced technology is mandatory according to the changing needs of the people and 31.7 % of respondents agreed. 1.6 % of respondents neither agree nor disagree.20 % of respondents opined disagree and 5 % of respondents strongly disagreed

4.30 HYPOTHESIS ANAYSIS

Hypothesis 1

H0: There is no relation between gender and awareness about technological advancement

H1: There is relation between gender and awareness about technological advancement

Awareness about technological advancement					
Gender	Yes	No	Total		
Male	30	8	38		
Female	13	9	22		
Total	43	17	60		

TABLE 4.30

Test	Computed value	Degree of freedom	Level of significance	Table value
CHI-SQARE	6.19	1	5 %	3.841

TABLE 4.30

INFERENCE

The table value of x2 for 1 degree of freedom at 5% of significance is 3.841 and computed value is 6.19. Hence calculated value is more than the table value, so we reject H0 i.e.., there is a relationship between gender and awareness about technological advancement.

Hypothesis 2

H0: There is no relation between age and interest towards advanced technology

H1: There is relation between age and interest towards advanced technology

Interest towards advanced technology					
Gender	Yes	No	Maybe	Total	
Male	13	10	15	38	
Female	15	9	8	22	
Total	18	19	23	60	

Table 4.31

Test	Computed value	Degree of freedom	Level of significance	Table value
CHI-SQARE	1.42	2	5%	5.991

TABLE 4.31

INFERENCE

The table value of X2 for 2 degree of freedom at 5% of significance is 5.991 and computed value is 1.42. Hence the calculated value is less than the table value, so we accept H0 i.e., There is no relationship between age and interest level towards advanced technology.

Hypothesis 3

H0: There is no relation between gender and

income level

H1: There is relation between gender and income

level

Gender	Income of the respondents				
	Below 1,00,000	1,00,000- 2,00,000	2,00,000- 3,00,00	Above 3,00,000	Total
Male	9	19	10	0	38
Female	3	16	3	0	22
Total	12	35	13	0	60

TABLE 4.32

Test	Computed value	Degree of freedom	Level of significance	Table value
CHI-SQUARE	2.78	3	5%	7.815

TABLE 4.32

INFERENCE

The table value of X2 for 3 degree of freedom at 5 % of significance is 7.815 and computed value is 2.78. Hence the calculated value is less than the table value, thereforewe accept H0 i.e., There is no relationship between age and income.

Hypothesis 4

H0: There is no relation between age and satisfaction level before implementing advanced technology in small business.

H1: There is relation between age and satisfaction level before implementing advanced technology in small business.

Gender	Accepta	ance for advanc	ed technolog	У	
	Good	Excellent	Average	Poor	Total
Male	18	8	2	0	38
Female	12	6	3	1	22
Total	40	14	5	1	60

TABLE 4.33

Test	Computed value	Degree o freedom	Level significance	of	Table value
CHI- SQAR E	4.66	3	5%	1	7.185

Table 4.33

INFERENCE

The table value of X2 for 3 degree of freedom at 5% of significance is 7.185 and computed value is 4.66. Hence the calculated value is less than the table value, therefore we accept H0 i.e., There is no relation between gender and

satisfaction before implementation of advanced technology.

Hypothesis 5

H0: There is no relation between gender and after implementing advanced technology insmall business

H1: There is relation between gender and after implementing advanced technology in small business.

Gender	Satisfac	Satisfaction level after implementing						
	advance							
	Good	Excellent	Average	Poor	Total			
Male	17	12	7	2	38			
Female	7	9	5	1	22			
Total	24	21	12	3	60			

TABLE 4.34

TEST	Computed	Degree	of	Level of	Table
	value	freedom		significance	value
CHI- SQUARE	1.17	3		5%	7.815

INFERENCE

The table value of X2 for 3 degree of freedom at 5% of significance is 7.185 and computed value is 1.17. Hence the table value is more than computed value therefore we accept H0 i.e., There is no relation between gender and satisfaction level after implementation of advanced technology

5.1 SUMMARY

The project was carried out to study technological advancement and their impact on small scale business in Idukki. The questionnaires were distributed to study the changes and impact of the people during the implementation of advanced technology. The study focused to identify and analyze the importance of advanced technology in small business and identify and the factors affecting technology implementation in small scale business. The study also focused on evaluating the awareness level and interest among the people towards advanced technology and also study the profitability, satisfaction, and how much changes incurred by advanced technology.

5.2 FINDINGS

After analyzing the primary data collected by distributing questionnaires to the respondents, following findings were obtained:

> Demographic profile of respondents

- a) In this study, Majority of respondents belong to the male category which comprises of 63.3 % and female category is only 36.7 %.
- **b)** Most of the respondents belong to the age group of 41-50 which comprises of 30 percent remaining age group is below 25 percent.
- c) Majority of the respondents from diploma which consists of 30% and postgraduation consists of only 3.3 percent and 1.7% belong to others.
- **d**) A significant portion of the annual income belong to the income category of 1,00,000 to 2,00,000

> To find out the awareness level of the people towards advanced technology

- a) Majority of the respondents are aware about what is advanced technology which includes 71.7 % of the respondents and unaware about 28.3 % respondents.
- **b)** The respondents mostly get information about advanced technology from other users which consists of 38.3 % and secondly from social which contains 26.7% and thirdly from

- experts which includes 18.3 %.
- c) The majority of respondents opined that they want to know more about the practical use of advanced technology belong too 60% and 16.7 % of respondents opined maybe they want to know the practical use of advanced technology.
- **d)** The respondents opined that advanced technology increased the interest of thepeople to establish small business as their occupation which includes 30% and 38.3% of respondents opined maybe it is possible in a manner.

> To study the satisfaction level among the people towards advanced technology

- a) The level of satisfaction before the implementation of advanced technology was good which consists of 66.7 % and 23.3 % was excellent and average is 8.3%.
- b) The level of satisfaction after the implementation of advanced technology is good with 40% and excellent at 35% and average consists of 20%.
- c) The utilisation of advanced technology was highly admissible to all kind of business and their customers is satisfied by 21 respondents and 19 is highly satisfied.

> To identify the interest among the people towards modern technology with reference to traditional business

- a) Majority of the respondents strongly agreed the concept of modern technology was more useful than the traditional concept which consists of 25respondents and agreed by 17 respondents
- b) Majority of the respondents strongly agree that establishing advanced technology is mandatory according to the changing interest of the people it consists of 41.7 % and 31.7 % of respondents agreed.
- c) 30% of respondents agreed that advanced technology increased the interest of the people to establish small business as their occupation and 38.3% of respondents opined maybe interested.
- d) The use of advanced technology highly protects the interest of the people to adopt changes to satisfy their needs.

> To identify the profitability by the implementation of advanced technology in small business

a) Introduction of advanced technology in small scale business increased the profit in a higher level is agreed by 22 respondents and strongly agreed by 12 respondents out of 60.

- b) After the implementation of advanced technology in small business reduces the business losses in a higher level is satisfied by 24 respondents and moderately reduced the losses is satisfied by 35 respondents out of 60.
- c) The utilization of advanced technology in small business expands risk is strongly agreed by 18.3% respondents and agreed by 35% of respondent. Strongly disagreed respondents are nil and disagreed respondents are 21.7 percent and 25% of respondents opt neutral

> To understand the attitude of respondents for the enactment of advanced technology

- a) The majority of the respondents support the enforcement of advanced technologyin small scale business which comprises of 40% and 33% of respondents agreed the enactment of modern technology.
- b) Majority of the respondents accepted the new concept of modern technology in small business which comprises of 61.7 percent and 21.7% of respondents moderately agreed.
- c) The majority of the respondents are not interested with the replacement of modern technology to conventional concept which includes 55 % of respondents.
- d) The majority of the respondents strongly agree that the implementation of advanced technology in small business highly influenced the people to adopt changes which comprises of 31% and moderately influenced the people is agreedby 38% of respondents.
- e) Technology is updated in certain times so majority of the respondents opined that they can accept these changes which consists of 49.9 % and 32.2% of respondents moderately accept the changes.

To evaluate the requirements of advanced technology

- **a)** Majority of the respondents strongly agreed that modern technology completely fulfils the requirements of business which consists of 25% of respondents and 16% of respondents agreed.
- b) The majority of the respondents opined that they want advanced technologies because of customer satisfaction (23.3%) in addition to time management (21.7%) furthermore ease of work finally increased profitability (18.3%) and to eliminate the complexity (16.7%).
- c) The majority of the respondents strongly agreed that the establishment of modern technology in small business is much beneficial to the daily operations of business which consists of 53.3% and agreed by 23.3% of respondents

d) Compared to the traditional business modern technology was more helpfulto the growth of small business is highly satisfied by 25 respondents and satisfied by 18 respondents.

Other findings related with the study

- The government grants higher financial supports for the implementation of advanced technology in small business is agreed by 20 respondents and moderate financial support is agreed by 42 respondents
- A successful business is highly possible without the use of advanced technology in small business is strongly agreed by 12 respondents agreedby 6 respondents. And moderately possible is agreed by 41 respondents.
- There is no relation between age and interest towards advanced technology
- There is no relation between age and income
- There is a relation between gender and awareness.
- There is no relation between gender and satisfaction level before implementing advanced technology in small business.
- There is no relation between gender and satisfaction level after the implementation of advanced technology in small business.

5.3 SUGGESTIONS

- ❖ Advanced technology has a consequential impact in the life of people and business. The effect can be seen in the attitude of the people so better awarenessmust be provided to the people to learn changes and knowledge. Advanced technology is not popular so awareness must be provided also for the business.
- ❖ There is increased risk after the implementation of advanced technology in small business is higher compared to before implementation of advanced technology so proper plan or strategy is essential to the cover risk going to happen in business. Risk is unavoidable factor but it can reduce through possible risk reducing ideas.
- ❖ Interest among the people towards technology implementation is an integral part for business to achieve its goals so interest must be generated through proper communication and information sharing between people.
- ❖ The study find that technological advancement is supported mostly by the youngcategory of people but business growth needs support from all age group so try to ensure the all age group get information

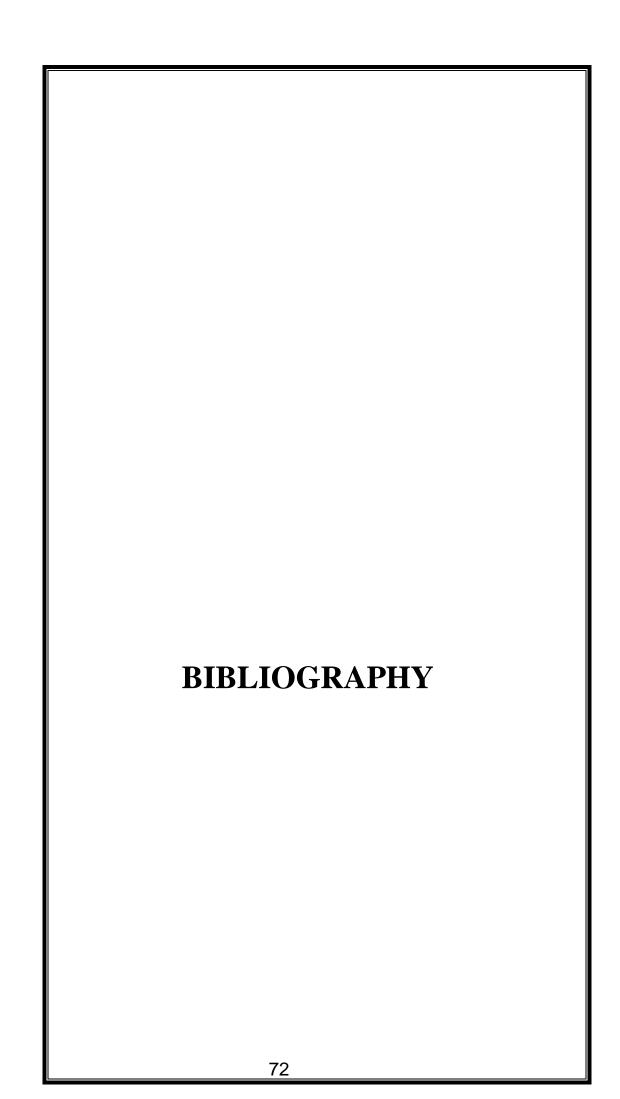
about advanced technology and its usage for implementing advanced technology.

❖ If the financial support from Government is acquired by people for implementingadvanced technology in their business will be good for balancing the requirement of money.

5.4 CONCLUSION

Advanced technology and the implementation of advanced technology in small scale business changed the interest, attitude and perception of the people to adopt changes. It replaces the conventional business to follow or restructure the business with the new concept of advanced technology. The exchange of information and the changing requirements of the people influenced a lot to restructure the business with the new idea of advanced technology. Technological advancement definitely contributes development, better utilization of resources, reduction of complexity, efficiency and ease of work in business activities. Definitely the first phase of technology implementation will experience the problem of lack of awareness, unfavorable public response, business loss, financial risk, anxiety etc. The sudden changes will affect the daily operations of a business and it also affect the flexibility and adaptability to the current changes. Acceptance for the enforcement of advanced technology is a significant matter it determines the success of a small venture in addition to the profitability of the business. The purpose of the study is to evaluate the impact of technological advancement in small business and the results shows it was favorable for small business and people. It was favorable but the restructuring of business was not acceptable for all people. The studyidentified that majority are interested with technological advancement and some of them are may or may not interested with the concept and other existing group never support the concept. Mainly the aged group of people are not well aware and interested with the new concept of advanced technology.

In small business the implementation of advanced technology was difficult in the first stage of introduction. This paper can draw a conclusion that the changing requirement of people leads to new technologies and requirement of business is a reason to replace it from old form. Development is important factor to the growth of the economy so different types of technological changes increased today, in this paper discussed the different styles of acceptance level of people towards modern technology and also study the barrios, likes, requirements between the people and business. The studysuffers the limitations such as lack of accuracy in primary and secondary data and the selected sample might not give a true representation of population. The scope is limited within Idukki.



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Duru Arun Kumar -Netaji Subhash institute of technology -Technology development -consumer market&education

Jonathan D. Linton is Editor-in Chief of Technovation. He is the Chair in Operations and Technology Management at the School of Management & George T. Solomon the Editor-in-Chief of the Journal of Small Business Management and Director of the Center for Entrepreneurial Excellence (CFEE) at George Washington University –Technology, Innovation, Entrepreneurship and The Small Business - Technology and Innovation in Small Business

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William K Wabah – Degree of Doctor of Business Administration / Small Business Strategies for Information Technology Implementation in Developing countries

Karolina Luzniak(2022)- Senior content marketer/Benefits of implementing the newesttechnology trends in business

Bisma Mannan, Sonal Khurana, Abid Haleem- research scholars and Professor of mechanical engineering/Technological innovation and challenges and opportunities

Neil cumins – award-winning writer and journalist from Carlisle, England. With over 20 years of experience writing about technology and marketing-Technology trends in smallbusiness

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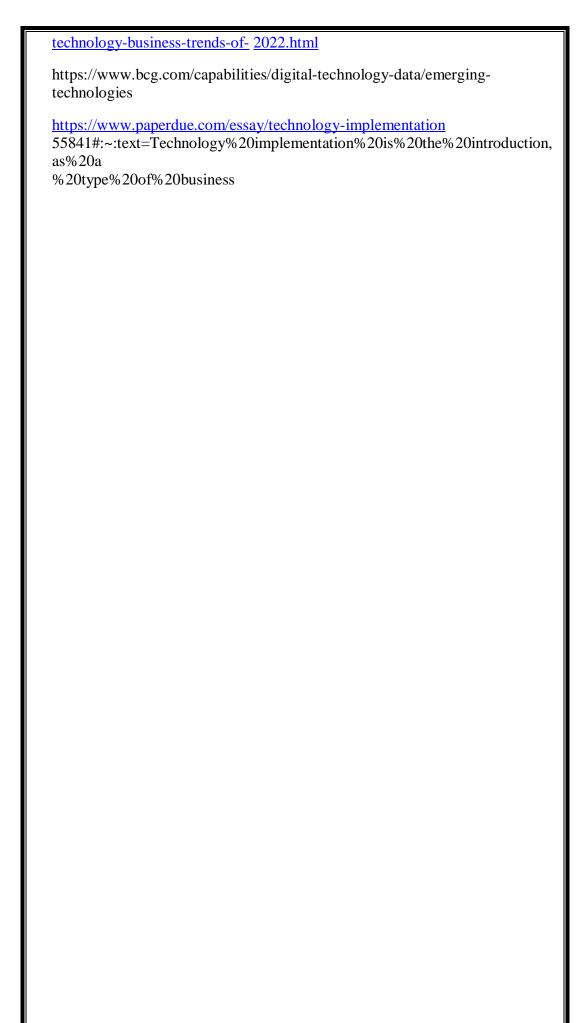
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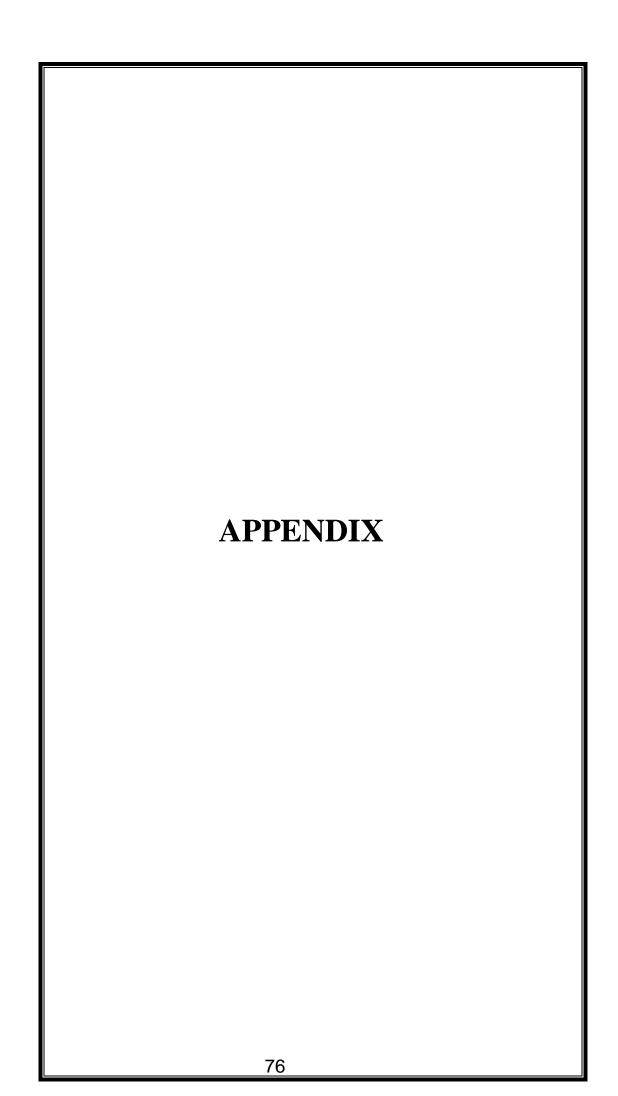
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QUESTIONNAIRE

TECHNOLOGICAL ADVANCEMENT AND THEIR IMPACTON SMALL SCALE BUSINESS IN IDUKKI

Dear Respondent,

I am Aswathy P P, currently pursuing the final year of Master of Commerce and Management at St Teresa's College Ernakulam. As a part of my final year project on the topic "TECHNOLOGICAL ADVANCEMENT AND THEIR IMPACT ON SMALL SCALE

BUSINES IN IDUKKI", I kindly request you to spare your valuable time to fill this form. All the information provided will bekept confidential and will be used only for academic purpose.

Thanking you

in advance

Name

Age

Gender

Education

- Plus two
- Graduation
- Post Graduation
- Diploma
- Other

Annual Income

- Below 1,00,000
- 1,00,000 to 2,00,000
- 2,00,000 to 3,00,000
- 3,00,000 to 4,00,000
- Above 4,00,000

Are you aware about technological advancement in small business?

- Yes
- No

Do you support the enforcement of advanced technology in smallbusiness?

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

What are the cause you considered for the enforcement of advanced technology in small business?

- Ease of work
- Time management
- Increased profitability
- Customer satisfaction

Level of satisfaction before implementation of moderntechnology?

- Good
- Excellent
- Average
- Poor

Level of satisfaction after implementation of modern technology?

- Good
- Excellent
- Poor
- Average

Kindly indicate your level of agreement on each of the following statements?

	Strongly	Agree	Neutral	Disagree	Strongly
	agree				Disagree
Introduction					
of advanced					
technology in small					
business increases the					
profit highly					
Introduction of					
advancedtechnology in					
small business					
increases the profit					
moderately					
Introduction of					
advanced technology					
in small business					
decrease profit low					
Introduction of					
advanced					
technology decreases					
profitvery low					

Kindly indicate your level of agreement on each of the following statements

	Strongly	Agree	Neutral	Disagree	Strongly
	agree				disagree
The concept of					
modern technology					
in small business					
more helpful					
t					
han					
traditional concept					
The concept of					
modern technology					
in small					
busin					
ess					
relatively useful					
than traditional					
concept					
The concept of					
modern technology					
in small					
busin					
ess slightly useful					
than					
traditional concept					
The concept of					
modern technology					
in small business					
not useful than the					
traditional concept					

Kindly indicate your level of agreement on each of the following statements

	Strongly	Agree	Neutral	Disagree	Strongly disagree
Madam	agree				uisagice
Modern					
technology					1
completely					1
fulfills the					
requirements of					
business					1
Modern					
technology					1
relatively					1
fulfills the					
requirements of					
business					

Modern technology slightly fulfills the requirements of business			
Modern technology never fulfils the requirements of business			

Kindly indicate your level of agreement on each of the following statements?

				1	
	Strongly	Agree	Neutral	Disagree	U 3
	agree				disagree
The implementation					
of advanced					
technology in small					
scale business					
highly influenced					
the people to adopt					
changes					
The implementation					
of advanced					
technology in small					
scale business					
moderately					
influenced the					
people to adopt					
changes					
The implementation					
of advanced					
technology in small					
scale business never					
influenced the					
people to adopt					
changes					

The establishment of modern technology in small business is muchbeneficial to the daily operations of business?

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

The concept of modern technology among the people are acceptable

- Acceptable
- Moderate
- Aggressive

In your opinion utilization of advanced technology in small business expandsrisks?

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

If there is a cause to replace the concept of modern technology toconventional concept, how do you respond?

- Highly interested
- Moderately interested
- Not interested

Where did you get more information about advanced technology?

- News paper
- Social media
- Television
- Other users
- From experts
- Other

Kindly indicate your level of agreement on each of the following statements

	Strongly agree	Agree	Neutral	Disagree	Strongly disagree
After the implementation of modern technology in small business reduces the business losses in a higher level After the implementation of modern technology in small business reduces the business losses in a	идлос				disagree
moderate level					
After the implementation of modern technology in small business reduces the business losses in a low level					
After the implementation of modern technology in small business never reduces the losses of business					

Kindly indicate your level of agreement on each of the following statements

	Strongly	Agree	Neutral	Disagree	Strongly
	agree				disagree
Is the Government grants higher level of financial support for implementing advanced technology in small business					
Is the Government grants moderate level of financial support for implementing advanced technology in small business					
Is the Government grants lower level of financial support for implementing					

advanced technology in small business			
Is the Government never grants any financial support for implementing advanced technology in business			

Kindly indicate your level of agreement on each of the following statements

	Strongly	Agree	Neutral	Disagree	Strongly
	agree				disagree
The use of advanced technology in small business highly protects the interest of the people to approach business to satisfy the					ū
needs					
The use of advanced technology in small business moderately protects the interest of the people to approach business to satisfy their needs					
The use of advanced technology in small business					
The use of advanced technology in small business never protects the interest of the people to adopt changes					

Kindly indicate your level of agreement on the followingstatements

	Strongly	Agree	Neutral	Disagree	Strongly
	agree				disagree
The introduction					
of advanced					
technology					
attitude of the					
people to					
broadening					
small business in					
ahigher level					
The introduction					
of advanced					
technology					
changed the					
_					
or oud onling					
smallbusiness					
	of advanced technology changed the attitude of the people to broadening small business in ahigher level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in anoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in a lowerlevel The introduction of advanced technology never changed the attitude of the people to broadening	The introduction of advanced technology changed the attitude of the people to broadening small business in ahigher level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in a lowerlevel The introduction of advanced technology never changed the attitude of the people to broadening	The introduction of advanced technology changed the attitude of the people to broadening small business in ahigher level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in a lowerlevel The introduction of advanced technology never changed the attitude of the people to broadening	The introduction of advanced technology changed the attitude of the people to broadening small business in ahigher level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in a lowerlevel The introduction of advanced technology never changed the attitude of the people to broadening	The introduction of advanced technology changed the attitude of the people to broadening small business in ahigher level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in amoderate level The introduction of advanced technology changed the attitude of the people to broadening small business in a lowerlevel The introduction of advanced technology rehanged the attitude of the people to broadening small business in a lowerlevel The introduction of advanced technology never changed the attitude of the people to broadening

Kindly indicate your level of agreement on each of the following

	Strongly	Agree	Neutral	Disagree	Strongly	
	agree				disagree	

							1			
	Do	you								
	think	a								
	success	sful								
	busines	ss is								
	highly									
	possibl	e								
	withou									
	use									
	advanc									
-	technol									
	Do	you								
	think	C 1								
	success									
	busines	SS IS						1		
	rately									
possil										
witho	ut the									
use	of									
advan	nced									
	ology									
Do	you									
think										
succe										
busine										
Dusin	is									
not no										
	ossible									
	ut the									
use										
	of									
advan										
techn	ology									
Ki:	ndly i	ndicate yo	our satisf	action	level	on ea	ch of th	ne fo	llowin	g
		Highly	Satisfie	d Nei	ıtral	Dissa	tisfied	1	Highly	
		satisfied				21554			Dissati	
		sausneu							Dissau	siieu
Comp	pared									
to										
traditi	ional									
busine	ess									
mode	rn									
	ology									
was	more									
helpfi										
	rowth									
	small									
busine	ess									

Compared		
Lo		
to		
traditional		
business		
, 1 1		
was		
moderately		
helpful to		
110191011 00		
	07	
	87	

of small business Compared to traditional business modern technology was helpful to the growth of small business in a lower level Compared to traditional business smodern technology was not helpful to traditional business modern technology was not helpful to the growth of small				
business Compared to traditional business modern technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small business modern technology was not helpful to the growth of small	the growth			
Compared to traditional business modern technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	of small			
to traditional business modern technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	business			
traditional business modern technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	Compared			
business modern technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	to			
modern technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small				
technology was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	business			
was helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	modern			
helpful to the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	technology			
the growth of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	was			
of small business in a lower level Compared to traditional business modern technology was not helpful to the growth of small	helpful to			
business in a lower level Compared to traditional business modern technology was not helpful to the growth of small				
a lower level Compared to traditional business modern technology was not helpful to the growth of small				
level Compared to traditional business modern technology was not helpful to the growth of small				
Compared to traditional business modern technology was not helpful to the growth of small				
to traditional business modern technology was not helpful to the growth of small				
traditional business modern technology was not helpful to the growth of small	Compared			
business modern technology was not helpful to the growth of small	to			
modern technology was not helpful to the growth of small				
technology was not helpful to the growth of small				
was not helpful to the growth of small				
helpful to the growth of small				
the growth of small				
of small	helpful to			
hyginaga				
OUSINESS	business			

Kindly indicate your level of satisfaction on each of the following agreements

	Highly	Satisfied	Neutral	Dissatisfied	Highly
	satisfied				dissatisfied
The utilization of					
advanced					
technology was					
highly admissible					
to all kind of small					
business and their					
customers					
The utilization of					
advanced					
technology was					
moderately					
admissible to all					
kind of small					

business and their			
customers			
The utilization of			
advanced			
technology was			
less admissible to			
all kind of small			
business and their			
customers			
The utilization of			
advanced			
technology was not			
admissible to all			
kind of small			
business and their			
customers			

Advanced technology increased the interest of the people toestablish small business as their occupation?

- Yes
- No
- Maybe

Technology is updated in certain times so can you cope up with thechanges?

- Yes
- No
- Maybe

Do you think establishing advanced technology in small businessis mandatory according to the changing interest of the people?

- Strongly agree
- Agree
- Neutral
- Disagree
- Strongly disagree

Suggestions (If any):

